



**BOURBON**

Building together a sea of trust

Paris, August 31, 2010,

## Gross operating income (EBITDA) steady at 168.5 million euros

## Net income group share totals 41 million euros in the first half of 2010

*“BOURBON’s activity is focused on offshore oil and gas marine services, and we have expanded our fleet rapidly, taking delivery of one supply vessel every 12 days. The offshore oil market is at its lowest and average daily rates have been down since the end of 2008, remaining low during the first half of 2010, says Jacques de Chateauvieux, Chairman & Chief Executive Officer of BOURBON.*

*“Thanks to its innovative and high productivity fleet enabling customers’ costs to be reduced, BOURBON has maintained a satisfactory utilization rate for its vessels in the first semester 2010 of nearly 80%. In this unfavorable market, the fall in gross operating income is due mainly to sluggish revenue increases and to the growth of operating costs due to the large number of vessels added to the fleet. Furthermore, because of the increase in the depreciation and impairment charge for the 16 bulk carriers, the sales of which are intended to finance the “BOURBON 2015 Leadership Strategy,” operating income is down sharply.*

*Judging by the success of the BOURBON fleet with customers, BOURBON will be among the first to benefit from the recovery of the offshore market, which is already perceptible and which is expected to pick up throughout 2011. Thus we are therefore confident that the goals of the new BOURBON 2015 plan will be easily met.”*

<i>In millions of euros</i>	H1 2010	H2 2009	H1 2009	Change H1 2010 /H1 2009
<b>Revenues</b>	<b>490.4</b>	<b>461.4</b>	<b>468.4</b>	<b>+4.7%</b>
Gross operating income excluding capital gains	146.6	164.9	171.9	(14.7)%
Capital gains	22.0	0.2	1.0	
<b>Gross operating income (EBITDA)</b>	<b>168.5</b>	<b>165.2</b>	<b>172.9</b>	<b>(2.5)%</b>
Impairment charge	(34.3)	-	-	
Other amortization, depreciation and provisions	(94.8)	(72.3)	(59.2)	
<b>Operating income (EBIT)</b>	<b>39.4</b>	<b>92.8</b>	<b>113.7</b>	<b>(65.3)%</b>
Net financial income / (loss)	13.8	(13.9)	(18.7)	
Income tax	(10.0)	(3.3)	(5.7)	
Net income from discontinued operations and gains on equity interests sold	(1.5)	5.4	1.2	
Minority interests	(0.7)	(8.0)	(8.3)	
<b>Net income, group share</b>	<b>41.0</b>	<b>73.1</b>	<b>82.3</b>	<b>(50.1)%</b>

BOURBON's first half revenues total €490.4 million, up 4.7% **compared with the first half of 2009**, owing to the increase in revenues in the Bulk Division and to steady revenues in the Offshore Division under tough market conditions.

Gross operating income (EBITDA) totals €168.5 million, which is a decline limited to 2.5% compared with the first half of 2009, thanks to the capital gains made on the bulk carriers sold during the period. Excluding capital gains, gross operating income (EBITDA) reached €146.6 million, down 14.7%.

The 65.3% decline in operating income to €39.4 million is due to an increase in the depreciation associated with the growth of the Offshore and Bulk fleets as well as the recognition of an impairment charge of €34.3 million euros following the agreement to sell 16 bulk carriers.

The positive financial result for the period, despite the increase in debt, reflects the increased value of the financial instruments and a positive foreign exchange differential.

Net income group share amounts to €41.0 million, down 50.1% from the same period in the previous year.

**Compared with the second half of 2009**, revenues rose by 6.3% for the same reasons: increase in the Bulk Division and steady performance by the Offshore Division. Likewise, the 11.1% decrease in EBITDA excluding capital gains reflects in particular the unfavorable conditions of the offshore market and the increased in the cost of a growing fleet.

## ▪ OFFSHORE DIVISION

Over the past twelve months, the Offshore Division has taken delivery of 66 units. It had a utilization rate of 79.5% in the first half of 2010 compared with 80.5% in the previous half year and 86.4% during the first half of 2009. This steady performance confirms the favorable welcome given to the new BOURBON vessels in a tougher market.

**Compared with the first half of 2009**, revenues from BOURBON vessels rose by 6.5% to €387.3 million, while revenues from chartered vessels fell by €27 million.

Overall, first half revenues for the Division remained relatively stable from one year to the next at €403.8 million.

Gross operating income (EBITDA) fell by 20.2% to €125.7 million, as operating costs rose under the combined effect of numerous additions of new vessels to the fleet and repositioning of more vessels than before reaching the end of their contract.

Operating income is down 60.8% at €40.9 million, owing to the increase in the depreciation of vessels.

**Compared with the second half of 2009**, revenues held steady in an unfavorable market. Revenues from BOURBON vessels rose 3.2% while revenues from chartered vessels fell by €10.2 million.

<i>In millions of euros</i>	H1 2010	H2 2009	H1 2009	Change H1 2010 /H1 2009
<b>Revenues</b>	<b>403.8</b>	<b>402.2</b>	<b>407.7</b>	<b>(0.9)%</b>
<i>from owned vessels</i>	387.3	375.5	363.8	+ 6.5%
<i>from chartered vessels</i>	16.5	26.7	43.8	(62.3)%
Gross operating income excluding capital gains	<b>125.7</b>	<b>154.2</b>	<b>157.5</b>	<b>(20.2)%</b>
<i>% of revenues</i>	<i>31.1%</i>	<i>38.3%</i>	<i>38.6%</i>	
Capital gains	-	0.5	1.2	
<b>Gross operating income (EBITDA)</b>	<b>125.7</b>	<b>154.7</b>	<b>158.7</b>	<b>(20.8)%</b>
Amortization, depreciation and provisions	(84.8)	(65.2)	(54.3)	
<b>Operating income (EBIT)</b>	<b>40.9</b>	<b>89.5</b>	<b>104.4</b>	<b>(60.8)%</b>

## Marine Services

Over the six-month period, in a market downturn, Marine Services revenues generated by the directly owned fleet amounted to €319.4 million, up 5.6% compared with **the first half of 2009**. The charter services activity is down substantially, with revenues down by €30.6 million.

Gross operating income fell by 25.8% to €98.8 million compared with the first half of 2009, due to worsening market conditions and the increase in costs related in particular to the growth of the fleet.

Utilization rate of the supply vessels is 82.9%, compared with 87.4% in the second half of 2009 and 91.7% in the first half of 2009.

<i>In millions of euros</i>	<b>H1 2010</b>	<b>H2 2009</b>	<b>H1 2009</b>	<b>Change H1 2010 /H1 2009</b>
<b>Revenues</b>	<b>324.5</b>	<b>323.2</b>	<b>338.2</b>	<b>(4.0)%</b>
<i>from owned vessels</i>	319.4	309.5	302.5	+5.6%
<i>from chartered vessels</i>	5.1	13.7	35.7	(85.7)%
Gross operating income excluding capital gains	<b>98.8</b>	<b>122.5</b>	<b>132.0</b>	<b>(25.2)%</b>
<i>% of revenues</i>	<i>30.4%</i>	<i>37.9%</i>	<i>39.0%</i>	
Capital gains	-	0.5	1.2	
<b>Gross operating income (EBITDA)</b>	<b>98.8</b>	<b>123.1</b>	<b>133.2</b>	<b>(25.8)%</b>

## Subsea Services

Over the six-month period, Subsea Services revenues rose by 14.3% to €79.3 million, compared to **the first half of 2009**, owing mainly to the growth of the BOURBON fleet.

The fact that gross operating income held up well at €26.9 million, or +5.5%, reflects the contracting of vessels over longer periods than in Marine Services.

The utilization rate of the IMR vessels is 85.4%, compared with 89.7% in the second half of 2009 and 86.6% in the first half of 2009.

<i>In millions of euros</i>	<b>H1 2010</b>	<b>H2 2009</b>	<b>H1 2009</b>	<b>Change H1 2010 /H1 2009</b>
<b>Revenues</b>	<b>79.3</b>	<b>79.0</b>	<b>69.4</b>	<b>+14.2%</b>
<i>from owned vessels</i>	67.9	66.0	61.3	+10.8%
<i>from chartered vessels</i>	11.4	13.0	8.1	+40.1%
Gross operating income excluding capital gains	<b>26.9</b>	<b>31.6</b>	<b>25.5</b>	<b>+5.6%</b>
<i>% of revenues</i>	<i>34.0%</i>	<i>40.1%</i>	<i>36.7%</i>	
Capital gains	-	-	-	
<b>Gross operating income (EBITDA)</b>	<b>26.9</b>	<b>31.6</b>	<b>25.5</b>	<b>+5.6%</b>

## ▪ BULK DIVISION

Taking into account vessels' sales early in the year, gross operating income amounts to €48.1 million. Operating income after recognition of depreciation on directly owned vessels and an impairment charge of € 34.3 million on the 16 bulk carriers whose sale was decided in the first semester, amounts to €4.2 million.

**Compared with the second half of 2009**, revenues rose by 46.8% owing to the increase in the directly owned fleet (with an average of 3 additional owned vessels on the period) and charters, and also to the improvement in rates. Gross operating income excluding capital gains rose by 58.4%.

<i>In millions of euros</i>	H1 2010	H2 2009	H1 2009	Change H1 2010 /H1 2009
<b>Revenues</b>	<b>86.3</b>	<b>58.8</b>	<b>60.5</b>	<b>+42.6%</b>
Gross operating income excluding capital gains	26.2	16.5	20.9	<b>+25.4%</b>
<i>% of revenues</i>	<i>30.3%</i>	<i>28.1%</i>	<i>34.5%</i>	
Capital gains	22.0	-	-	
<b>Gross operating income (EBITDA)</b>	<b>48.1</b>	<b>16.5</b>	<b>20.9</b>	<b>+130.7%</b>
Impairment charge	(34.3)	-	-	
Other amortization, depreciation and provisions	(9.6)	(6.4)	(3.7)	
<b>Operating income(EBIT)</b>	<b>4.2</b>	<b>10.1</b>	<b>17.2</b>	<b>(75.3)%</b>

## ▪ OUTLOOK

### Offshore Division

The Offshore Division activity should benefit from a recovery in investments by the oil companies in exploration, production and maintenance during the second half of 2010. This recovery is already noticeable in West Africa and Asia.

With tougher demands by customers in terms of safety and efficiency of offshore service vessels, they are expected to prefer the most up-to-date fleets rather than older vessels, particularly in continental offshore. In this context, BOURBON is expected to be among the first to benefit from a market recovery, and its vessels are expected to see their utilization rate gradually improve.

Finally, the economic activity of the emerging countries and the maintenance of oil prices at current levels should support capital expenditures and hence the future demand for vessels.

### Bulk Division

The agreement to sell 16 bulk carriers signed on June 25 with US group Genco Shipping & Trading Ltd, was confirmed in July. So far 10 sales of bulk carriers have already been made for a price of USD332 million, and 5 others are expected to follow by the end of the year, which will naturally affect revenues and the EBITDA of the Bulk Division. The last vessel will be sold in the first half of 2011. After the disposal program, the Bulk Division will own a cement carrier directly and will continue to operate an average of 10 to 12 bulk carriers.

## **BOURBON 2015**

The implementation of the new strategic plan announced on June 25 has started. Firm orders have been placed for 39 offshore vessels worth USD 580 million. The asset disposal program for €500 million, launched with the agreement to sell 16 bulk carriers to Genco Shipping & Trading Ltd, should continue with the sale of the shares still held in the company Sucrerie de Bourbon Tay Ninh.

Backed by a USD 2 billion investment program and appropriate financing (asset sales, bank loan and a very favorable improvement in payment terms for vessels under construction), the “Bourbon 2015 Leadership Strategy” plan has the following objectives for the period 2011-2015:

- Average annual growth in Offshore revenues of 17%,
- A fleet availability rate of more than 95%,
- And by 2015, a ratio of EBITDA to Offshore revenues of 45% and a ratio of EBITDA to capital employed of 20%.

The combined effect of cash flow generation by operations, asset disposals in 2010 and the new vessel payment policy should result in a debt-equity ratio below 0.5 and a ratio of net debt to EBITDA below 2, by the year 2015. This means BOURBON would generate positive cash flows as from 2013.

### **ADDITIONAL INFORMATION**

The accounts for the first half of 2010 were closed by the Board of Directors on August 30, 2010. The accounts were subjected to a limited examination by the statutory auditors.

#### **BOURBON scope**

When the new “BOURBON 2015 Leadership Strategy” plan was announced, BOURBON unveiled its intention to dispose of assets totaling €500m, mainly in 2010. In particular, the Group is confident that its proposed sale of shares still held in Sucrerie de Bourbon Tay Ninh will be concluded in the near future. As a result of this and pursuant to IFRS, the financial data related to the sugar operations in Vietnam have been reclassified as “income from activities held for sale”; in particular, this income no longer appears in the “Other” item of BOURBON’s revenues in the table below, and the figures for 2009 have consequently been restated.

### **FINANCIAL CALENDAR**

- |  |                  |
|--|------------------|
| - 3rd quarter 2010 financial information         | November 9, 2010 |
| - 4th quarter and full-year 2010 revenue release | February 9, 2011 |
| - Presentation of 2010 annual results            | March 16, 2011   |

# APPENDIX I

## Simplified balance sheet

<i>In millions of euros</i>	06/30/2010	12/31/2009		06/30/2010	12/31/2009
			Shareholder's equity	1,517	1,487
Net properties and equipment	2,900	3,096	Financial debt > 1 year	1,416	1,450
Other non-current assets	103	78	Other long-term liabilities	122	63
<b>TOTAL NON-CURRENT ASSETS</b>	<b>3,003</b>	<b>3,174</b>	<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>1,538</b>	<b>1,513</b>
Other current assets	487	435	Financial debt < 1 year	776	453
Cash and cash equivalents	168	153	Other current liabilities	313	309
<b>TOTAL CURRENT ASSETS</b>	<b>655</b>	<b>588</b>	<b>TOTAL CURRENT LIABILITIES</b>	<b>1,089</b>	<b>762</b>
Current assets held for sale	519	-	Non-current liabilities held for sale	<b>33</b>	-
<b>TOTAL ASSETS</b>	<b>4,177</b>	<b>3,762</b>	<b>TOTAL LIABILITIES</b>	<b>4,177</b>	<b>3,762</b>

## APPENDIX II

### Statement of consolidated cash flow

<i>In millions of euros</i>	<b>First half</b>	
	<b>2010</b>	<b>2009</b>
<b>Consolidated net profit/loss</b>	<b>41.8</b>	<b>90.5</b>
<b>Cash flow</b>	<b>134.8</b>	<b>158.3</b>
<b>Net cash flow from operating activities <sup>(*)</sup></b>	<b><u>108.2</u></b>	<b><u>154.2</u></b>
<b>New cash flow consumed by investing activities <sup>(*)</sup></b>	<b><u>(263.2)</u></b>	<b><u>(385.2)</u></b>
Incl. acquisition of property, plant and equipment and intangible assets	(318.7)	(392.1)
Incl. sale of property, plant and equipment and intangible assets	71.0	3.0
<b>Net cash flow from financing activities <sup>(*)</sup></b>	<b><u>44.2</u></b>	<b><u>70.5</u></b>
Incl. increase (decrease) in borrowings	137.1	139.6
Incl. dividends paid to the shareholders of the group	(58.9)	(47.9)
Incl. net financial interest paid	(27.4)	(14.3)
<b>Effect of change in exchange rates</b>	<b>10.9</b>	<b>1.0</b>
<b>Net increase (decrease) in cash <sup>(*)</sup></b>	<b><u>(100.0)</u></b>	<b><u>(160.0)</u></b>
Net cash – opening balance	(68.9)	24.7
Net cash – closing balance	(168.8)	(135.3)
<b>Net increase (decrease) in cash <sup>(*)</sup></b>	<b><u>(100.0)</u></b>	<b><u>(160.0)</u></b>

<sup>(\*)</sup> including discontinued activities



## About BOURBON

With 7,700 professionals and a fleet of 403 owned vessels and 116 units on order, BOURBON is currently present in more than 30 countries.

BOURBON offers a wide range of offshore oil and gas marine services. Under the new «BOURBON 2015 Leadership Strategy» plan, the company will invest US\$ 2 billion to offer its most demanding oil and gas clients a large fleet of 600 innovative and high performance vessels. It guarantees the highest standard of quality service worldwide, under safe conditions.

BOURBON also specializes in bulk transport and protects the French coastline for the French Navy. Classified by ICB (Industry Classification Benchmark) in the "Oil Services" sector, BOURBON is listed for trading on Euronext Paris, Compartment A, and is included in the Deferred Settlement Service SRD and in the SBF 120 and Dow Jones Stoxx 600 indices.



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