

Marseilles, November 8, 2018

 BOURBON Financial information 3<sup>rd</sup> quarter and 9 months 2018

**Adjusted revenues for the 3<sup>rd</sup> quarter recorded a slight rise of 2.6% compared to the previous quarter (consolidated revenues up 4.1%)**

- Adjusted revenues amounted to €173.5 million (€160.2 million on a consolidated basis), reflecting the positive impact of new Subsea contracts including turnkey projects in Offshore wind, which demonstrate the ongoing transformation of business models.
- Business was up slightly in the 3<sup>rd</sup> quarter of 2018, following 4 consecutive quarters of decline.
- Average utilization rates were stable at 51.6%, compared to 52.5% in the 2<sup>nd</sup> quarter of 2018.
- Average daily rates held up, despite vessel overcapacity and gradual renewal of long-term contracts at persistently low “market” rates.

*In € millions, unless otherwise noted*

	Quarter				9 months		
	Q3 2018	Q2 2018	Change Q3/Q2	Q3 2017	2018	2017	Change 2018/2017
<b>Financial performance</b>							
Adjusted <sup>a</sup> revenues <i>(change at constant rate)</i>	<b>173.5</b>	169.2	+2.6%	204.3	<b>513.7</b>	663.7	-22.6%
<i>Bourbon Marine &amp; Logistics</i>	<b>87.0</b>	89.9	-3.3%	97.7	<b>269.3</b>	311.0	-13.4%
<i>Bourbon Mobility</i>	<b>46.3</b>	47.1	-1.6%	51.4	<b>141.6</b>	165.2	-14.3%
<i>Bourbon Subsea Services</i>	<b>37.9</b>	30.2	+25.5%	52.1	<b>95.4</b>	176.5	-46.0%
<i>Others</i>	<b>2.3</b>	1.9	+21.6%	3.0	<b>7.4</b>	11.0	-33.0%
IFRS 11 impact ***	<b>(13.4)</b>	(15.2)		(11.9)	<b>(41.9)</b>	(51.7)	
Consolidated revenues	<b>160.2</b>	153.9	+4.1%	192.4	<b>471.7</b>	612.1	-22.9%

<b>Operational indicators</b>							
Number of vessels (FTE)*	<b>498.5</b>	502.9	-0.9%	511.0	<b>502.8</b>	512.0	-1.8%
Average utilization rate (%)	<b>51.6</b>	52.5	-0.9 pt	53.4	<b>52.3</b>	53.7	-1.4 pt
Average daily rate (\$/d)	<b>7,854</b>	7,786	+0.9%	8,668	<b>7,947</b>	8,897	-10.7%

\* FTE: Full Time Equivalent

“In this 3<sup>rd</sup> quarter of 2018, we continued to make every effort with our teams and partners to control our costs while maintaining our operational performance and revenues. More than ever before, we are adapting and transforming to remain a leader on our markets,” **declared Gaël Bodénès, Chief Executive Officer of BOURBON Corporation.**

**(a) Adjusted data:**

The adjusted financial information is presented by Activity and by Segment based on the internal reporting system and shows internal segment information used by the principal operating decision-maker to manage and measure the performance of BOURBON (IFRS 8). Internal reporting (and thus the adjusted financial information) records the performance of operational joint ventures on which the group has joint control using the full integration method. Furthermore, internal reporting (and again the adjusted financial information) does not take into account IAS 29 (Financial Reporting in Hyperinflationary Economies), applicable for the first time in 2017 (retroactively from January 1) to an operational joint venture in Angola.

## BOURBON MARINE & LOGISTICS

*In € millions, unless otherwise noted*

	Quarter				9 months		
	Q3 2018	Q2 2018	Change Q3/Q2	Q3 2017	2018	2017	Change 2018/2017
<b>Financial performance</b>							
Adjusted <sup>a</sup> revenues	<b>87.0</b>	89.9	-3.3%	97.7	<b>269.3</b>	311.0	-13.4%
<i>Deepwater offshore vessels</i>	<b>52.4</b>	55.0	-4.7%	59.9	<b>164.7</b>	197.0	-16.4%
<i>Shallow water offshore vessels</i>	<b>34.6</b>	35.0	-1.1%	37.8	<b>104.6</b>	114.0	-8.3%
<b>Operational indicators</b>							
Number of vessels (FTE)*	<b>213.1</b>	215.8	-1.3%	220.0	<b>215.3</b>	221.0	-2.6%
Average utilization rate (%)	<b>51.0</b>	51.6	-0.6 pt	50.2	<b>51.6</b>	48.1	+3.5 pts
<i>Deepwater offshore vessels</i>	<b>60.4</b>	63.0	-2.6 pts	62.2	<b>62.5</b>	61.1	+1.4 pt
<i>Shallow water offshore vessels</i>	<b>44.4</b>	43.9	+0.5 pt	42.1	<b>44.2</b>	39.2	+5.0 pts
Average daily rate (\$/d)	<b>10,128</b>	10,360	-2.3%	11,082	<b>10,465</b>	11,843	-11.6%
<i>Deepwater offshore vessels</i>	<b>12,705</b>	12,873	-1.3%	13,781	<b>13,009</b>	14,687	-11.4%
<i>Shallow water offshore vessels</i>	<b>7,709</b>	7,924	-2.8%	8,371	<b>8,027</b>	8,856	-9.4%

\* FTE: Full Time Equivalent

Bourbon Marine & Logistics recorded a decrease in revenues of 3.3% (-3.9% at constant rates) compared with the 2<sup>nd</sup> quarter, impacted by a volatile market still characterized by low prices. Renewed growth in the number of tenders observed in the 2<sup>nd</sup> quarter was borne out and Bourbon won new exploration contracts, particularly in Mexico, Nigeria, Angola and the Middle East.

Average utilization rates remained relatively stable (0.6 points lower than in the previous quarter), with the decline in deepwater offshore vessel rates linked mainly to the cancelling of 3 *Bourbon Explorer* charters in Angola. Other regions remained stable. It should be noted that these 3 deepwater offshore vessels were repositioned on long-term contracts in Angola and Nigeria as of November 1, 2018.

Average daily rates fell by 2.3%, reflecting downward negotiations with a national company, while also illustrating the gradual renewal of long-term contracts at market rates that remain low overall.

## BOURBON MOBILITY

*In € millions, unless otherwise noted*

	Quarter				9 months		
	Q3 2018	Q2 2018	Change Q3/Q2	Q3 2017	2018	2017	Change 2018/2017
<b>Financial performance</b>							
Adjusted <sup>a</sup> revenues	<b>46.3</b>	47.1	-1.6%	51.4	<b>141.6</b>	165.2	-14.3%
<b>Operational indicators</b>							
Number of vessels (FTE)*	<b>265.4</b>	266.8	-0.5%	269.0	<b>267.1</b>	269.0	-0.7%
Average utilization rate (%)	<b>51.8</b>	53.8	-2.0 pts	55.1	<b>53.3</b>	57.6	-4.3 pts
Average daily rate (\$/d)	<b>4,285</b>	4,326	-0.9%	4,453	<b>4,355</b>	4,427	-1.6%

\* FTE: Full Time Equivalent

In the 3<sup>rd</sup> quarter of 2018, Bourbon Mobility reported a 1% drop in revenues from the 2<sup>nd</sup> quarter at constant exchange rates, after an encouraging first half. Business was impacted by a two-point decline in utilization rates and continued volatility in average daily rates, which struggled to stabilize compared with the previous quarter (-0.9%). However, significant contracts have also been renewed for 2019.

The utilization rate was impacted by the end of Crew boat operations in Cameroon in June and a higher level of maintenance and repairs activity than in the previous quarter, particularly among large “crewliner” vessels (long-distance transport), which saw very intense activity in the Gulf of Guinea during the 1<sup>st</sup> half.

## BOURBON SUBSEA SERVICES

*In € millions, unless otherwise noted*

	Quarter				9 months		
	Q3 2018	Q2 2018	Change Q3/Q2	Q3 2017	2018	2017	Change 2018/2017
<b>Financial performance</b>							
Adjusted <sup>a</sup> revenues	<b>37.9</b>	30.2	+25.5%	52.1	<b>95.4</b>	176.5	-46.0%
<b>Operational indicators</b>							
Number of vessels (FTE)*	<b>20.0</b>	20.3	-1.5%	22.0	<b>20.4</b>	22.0	-7.3%
Average utilization rate (%)	<b>54.3</b>	45.4	+8.9 pts	63,4	<b>46.4</b>	62.2	-15.8 pts
Average daily rate (\$/d)	<b>30,321</b>	30,571	-0.8%	34,304	<b>32,353</b>	36,649	-11.7%

\* FTE: Full Time Equivalent

Bourbon Subsea Services posted a 25.5% increase in revenues compared with the 2<sup>nd</sup> quarter of 2018 (+24.2% at constant rates). This was mainly due to a rise in utilization rates of nearly 9 points and the awarding of turnkey projects, particularly in the field of floating offshore windfarms. The business benefited from renewed growth in spot maintenance work and the return to operation of shallow-water platforms during the quarter, particularly in the Gulf of Guinea.

However, average charter rates remained stable from the previous quarter, still weakened by a difficult market environment.

Bourbon Subsea Services installed the first semi-submersible floating wind turbine off the coast of Scotland this summer. This diversification will continue to pay off over the coming quarters.

## OTHERS

*In € millions, unless otherwise noted*

	Quarter				9 months		
	Q3 2018	Q2 2018	Change Q3/Q2	Q3 2017	2018	2017	Change 2018/2017
<b>Financial performance</b>							
Adjusted <sup>a</sup> revenues	<b>2.3</b>	1.9	+21.6%	3.0	<b>7.4</b>	11.0	-33.0%

Activities included are those that do not fit into either the Marine & Logistics, Mobility or Subsea Services segments. The majority of the total represents earnings from miscellaneous ship management activities.

## OUTLOOK

With oil prices set to remain well above \$60 a barrel, our clients are recovering leeway. This has led to acquisitions of new deepwater offshore blocks in Mexico, Brazil and Africa (Gabon, Cameroon, Guinea, etc.), as well as in the Mediterranean. However, initial investments are still mainly geared towards onshore projects, particularly shale oil and gas in the United States. Clients are currently focusing on short-term projects offering swift return on investment, but are also launching exploration campaigns to renew their reserves and thus meet growing demand.

A recovery appears to be under way, although it remains impacted by vessel overcapacity in the PSV and AHTS segments. We expect prices to remain persistently low. In this context, BOURBON is focusing its efforts on operational excellence, cash management, cost-cutting and overhauling its model by rolling out its strategic action plan **#BOURBONINMOTION**.

## **MAJOR EVENTS**

As no mandatory payment event occurred during the year preceding the October 24, 2018 due date, BOURBON announced on October 16 that, in accordance with applicable terms and conditions, it would not be paying interest to holders of the Perpetual Deeply Subordinated Notes (TSSDI) issued by BOURBON Corporation - (code ISIN: FRO012239531).

Regarding its search for new financing, BOURBON confirms that its attempts to secure new financial partners in order to ensure its development and the implementation of the strategic plan **#BOURBONINMOTION** are moving forward diligently. The parameters of these potential new financings, in particular their amounts and structures (debt/equity instruments) are not yet determined.

In this context, and in the absence of confirmation of the general waiver renewal to date, BOURBON has announced on November 2 having obtained the opening of conciliation procedures to the benefit of 22 BOURBON Corporation subsidiaries from the president of the commercial court of Marseilles. These conciliation procedures will allow BOURBON to actively pursue, in an amicable framework, its search for all solutions for its development as well as its discussions with the main creditors and financial lessors of the group.

## **ADDITIONAL INFORMATION**

BOURBON's results will continue to be affected by the €/US\$ exchange rate.

## **FINANCIAL CALENDAR**

2018 Full Year and 4 <sup>th</sup> quarter revenues press release	February 7, 2019
2018 Annual Results press release and presentation	March 14, 2019
2019 First quarter financial information	May 2, 2019
Combined Shareholders' Meeting	June 7, 2019

## APPENDIX

### Quarterly revenue breakdown

*In € millions*

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Bourbon Marine & Logistics	87.0	89.9	92.4	100.2	97.7	107.4	105.9
<i>Deepwater offshore vessels</i>	52.4	55.0	57.4	60.0	59.9	68.3	68.8
<i>Shallow water offshore vessels</i>	34.6	35.0	35.0	40.2	37.8	39.1	37.1
Bourbon Mobility	46.3	47.1	48.2	51.0	51.4	55.0	58.9
Subsea Services	37.9	30.2	27.2	43.6	52.1	67.8	56.6
Others	2.3	1.9	3.1	2.1	3.0	3.8	4.1
<b>Total adjusted revenues</b>	<b>173.5</b>	<b>169.2</b>	<b>171.0</b>	<b>196.9</b>	<b>204.3</b>	<b>234.0</b>	<b>225.5</b>
IFRS 11 impact*	(13.4)	(15.2)	(13.3)	(15.3)	(11.9)	(19.2)	(20.6)
<b>TOTAL CONSOLIDATED</b>	<b>160.2</b>	<b>153.9</b>	<b>157.6</b>	<b>181.6</b>	<b>192.4</b>	<b>214.7</b>	<b>204.9</b>

\*Effect of consolidation of joint ventures using the equity method

### Quarterly average utilization rates for the fleet in operation

*In %*

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Bourbon Marine & Logistics	86.7	84.9	89.0	86.8	86.3	89.1	88.0
<i>Deepwater offshore vessels</i>	86.9	83.5	88.1	83.0	86.1	88.0	86.2
<i>Shallow water offshore vessels</i>	86.6	86.2	90.0	90.6	86.6	90.2	90.1
Bourbon Mobility	77.8	81.1	84.3	82.8	78.1	75.3	80.1
Subsea Services	73.9	60.9	55.7	80.6	89.6	83.3	85.2
<b>Average utilization rate</b>	<b>81.2</b>	<b>81.7</b>	<b>84.9</b>	<b>84.3</b>	<b>81.8</b>	<b>80.6</b>	<b>83.0</b>

### Quarterly average utilization rates for the fleet

*In %*

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Bourbon Marine & Logistics	51.0	51.6	52.7	51.9	50.2	48.2	45.8
<i>Deepwater offshore vessels</i>	60.4	63.0	65.2	61.3	62.2	60.3	61.0
<i>Shallow water offshore vessels</i>	44.4	43.9	44.3	45.6	42.1	40.0	35.6
Bourbon Mobility	51.8	53.8	54.4	55.0	55.1	56.4	61.4
Subsea Services	54.3	45.4	39.0	56.7	63.4	65.7	57.5
<b>Average utilization rate</b>	<b>51.6</b>	<b>52.5</b>	<b>53.0</b>	<b>53.7</b>	<b>53.4</b>	<b>53.3</b>	<b>54.5</b>

### Quarterly average daily rates for the fleet

*In US\$/day*

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Bourbon Marine & Logistics	10,128	10,360	10,911	10,802	11,082	11,830	12,501
<i>Deepwater offshore vessels</i>	12,705	12,873	13,577	13,660	13,781	14,863	15,084
<i>Shallow water offshore vessels</i>	7,709	7,924	8,292	8,220	8,371	8,749	9,534
Bourbon Mobility	4,285	4,326	4,549	4,422	4,453	4,393	4,270
Bourbon Subsea Services	30,321	30,571	34,933	31,425	34,304	37,976	37,488
<b>Average daily rate</b>	<b>7,854</b>	<b>7,786</b>	<b>8,179</b>	<b>8,299</b>	<b>8,668</b>	<b>9,075</b>	<b>8,769</b>

### Quarterly number of vessels (end of period)

*In number of vessels\**

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Bourbon Marine & Logistics	212	214	216	217	220	221	222
<i>Deepwater offshore vessels</i>	87	87	87	86	89	89	89
<i>Shallow water offshore vessels</i>	125	127	129	131	131	132	133
Bourbon Mobility	260	266	269	269	269	269	269
Bourbon Subsea Services	20	20	21	22	22	22	22
<b>FLEET TOTAL</b>	<b>492</b>	<b>500</b>	<b>506</b>	<b>508</b>	<b>511</b>	<b>512</b>	<b>513</b>

\*Vessels operated by BOURBON (including vessels owned or on bareboat charter)

### Nine months' average utilization rates for the fleet in operation

*In %*

	9 months	
	2018	2017
Bourbon Marine & Logistics	86.5	87.7
<i>Deepwater offshore vessels</i>	85.6	86.6
<i>Shallow water offshore vessels</i>	87.5	88.9
Bourbon Mobility	80.9	77.8
Bourbon Subsea Services	64.0	85.9
<b>Average utilization rate</b>	<b>82.4</b>	<b>81.7</b>

### Nine months' average utilization rates for the fleet

In %

Bourbon Marine & Logistics
<i>Deepwater offshore vessels</i>
<i>Shallow water offshore vessels</i>
Bourbon Mobility
Bourbon Subsea Services
<b>Average utilization rate</b>

9 months	
2018	2017
51.6	48.1
62.5	61.1
44.2	39.2
53.3	57.6
46.4	62.2
<b>52.3</b>	<b>53.7</b>

### Nine months average daily rates for the fleet

In US\$/day

Bourbon Marine & Logistics
<i>Deepwater offshore vessels</i>
<i>Shallow water offshore vessels</i>
Bourbon Mobility
Bourbon Subsea Services
<b>Average daily rate</b>

9 months	
2018	2017
10,465	11,843
13,009	14,687
8,027	8,856
4,355	4,427
32,353	36,649
<b>7,947</b>	<b>8,897</b>

### Breakdown of revenues by geographical region

In € millions

	Quarter				9 months		
	Q3 2018	Q2 2018	Change	Q3 2017	2018	2017	Change
Africa	<b>90.6</b>	89.4	+1.4%	118.9	<b>280.0</b>	384.3	-27.1%
Europe & Mediterranean/Middle East	<b>40.5</b>	36.3	+11.5%	31.1	<b>102.9</b>	91.5	+12.5%
Americas	<b>22.3</b>	24.3	-8.2%	36.0	<b>73.5</b>	115.4	-36.3%
Asia	<b>20.2</b>	19.2	+5.1%	18.3	<b>57.3</b>	72.6	-21.1%

In € millions

	2018			2017			
	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Africa	90.6	89.4	99.9	113.4	118.9	135.3	130.1
Europe & Mediterranean / Middle East	40.5	36.3	26.2	31.6	31.1	31.6	28.8
Americas	22.3	24.3	27.0	32.3	36.0	38.3	41.3
Asia	20.2	19.2	17.9	19.7	18.3	29.0	25.3



## Other key indicators

### Quarterly breakdown

Average €/US\$ exchange rate for the quarter (in €)
€/US\$ exchange rate at closing (in €)
Average price of Brent for the quarter (in US\$/bbl)

2018		
Q3	Q2	Q1
1.16	1.19	1.23
1.16	1.17	1.23
75	75	67

2017			
Q4	Q3	Q2	Q1
1.18	1.17	1.10	1.06
1.20	1.18	1.14	1.07
61	55	51	54

### Nine months' breakdown

Average €/US\$ exchange rate for the half year (in €)
€/US\$ exchange rate at closing (in €)
Average price of Brent for the half year (in US\$/bbl)

9 months	
2018	2017
1.19	1.11
1.16	1.18
72	52

## **ABOUT BOURBON**

*Among the market leaders in marine services for offshore oil & gas, BOURBON offers the most demanding oil & gas companies a wide range of marine services, both surface and sub-surface, for offshore oil & gas fields and wind farms. These extensive services rely on a broad range of the latest-generation vessels and the expertise of more than 8,400 skilled employees. Through its 29 operating subsidiaries the group provides local services as close as possible to customers and their operations throughout the world, of the highest standards of service and safety.*

*BOURBON provides three operating activities (Marine & Logistics, Mobility and Subsea Services) and also protects the French coastline for the French Navy.*

*In 2017, BOURBON'S revenue came to €860.6 million and the company operated a fleet of 508 vessels.*

*Placed by ICB (Industry Classification Benchmark) in the "Oil Services" sector, BOURBON is listed on the Euronext Paris, Compartment B.*

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