

**2009 results**  
**INFORMATION MEETING**

*March 17, 2010*



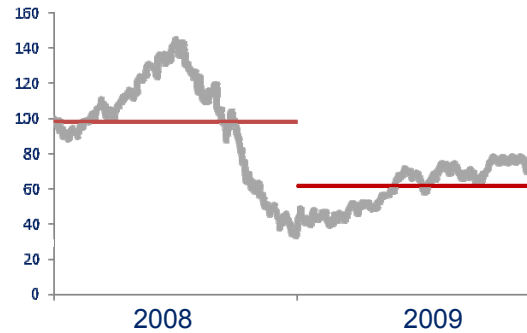
# FINANCIAL RESULTS





# BOURBON - Context

Oil barrel price (\$/d)



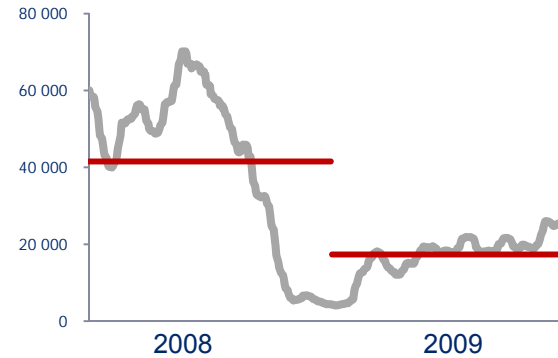
**2008**  
average

**2009**  
average

**97**

**61**

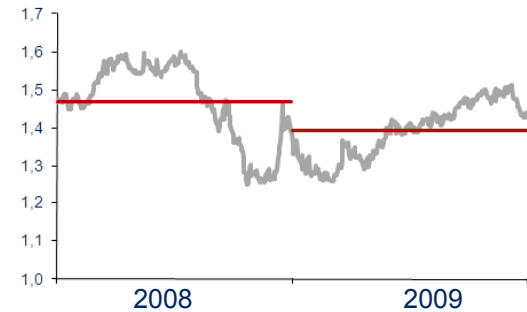
Baltic Supramax Index (\$/d)



**41 550**

**17 300**

€/ \$ Rate



**1.47**

**1.39**



## BOURBON – Income statement

| <i>In millions of euros</i>                                 | 2009  | 2008  | Change % |
|---|-------|-------|----------|
| <b>Revenues</b>   | 960.5 | 931.3 | +3.1%    |
| <b>Gross operating income excluding capital gains</b>       | 346.3 | 316.7 | +9.4%    |
| <i>% of revenues</i>  | 36.1% | 34.0% |          |
| <b>Operating income excluding capital gains</b>             | 211.8 | 205.0 | +3.4%    |
| <i>% of revenues</i>  | 22.1% | 22.0% |          |
| <b>Capital gains</b>  | 1.2   | 34.3  |          |
| <b>Gross operating income (EBITDA)</b>                      | 347.5 | 351.0 | -1%      |
| <b>Operating income (EBIT)</b>                              | 213.1 | 239.3 | -10.9%   |
| <b>Capital employed</b>                                     | 3,258 | 2,667 |          |
| <i>EBITDA / average capital employed excl. installments</i> | 16.8% | 20.9% |          |
| <b>Gross capital expenditures</b>                           | 743   | 762   |          |



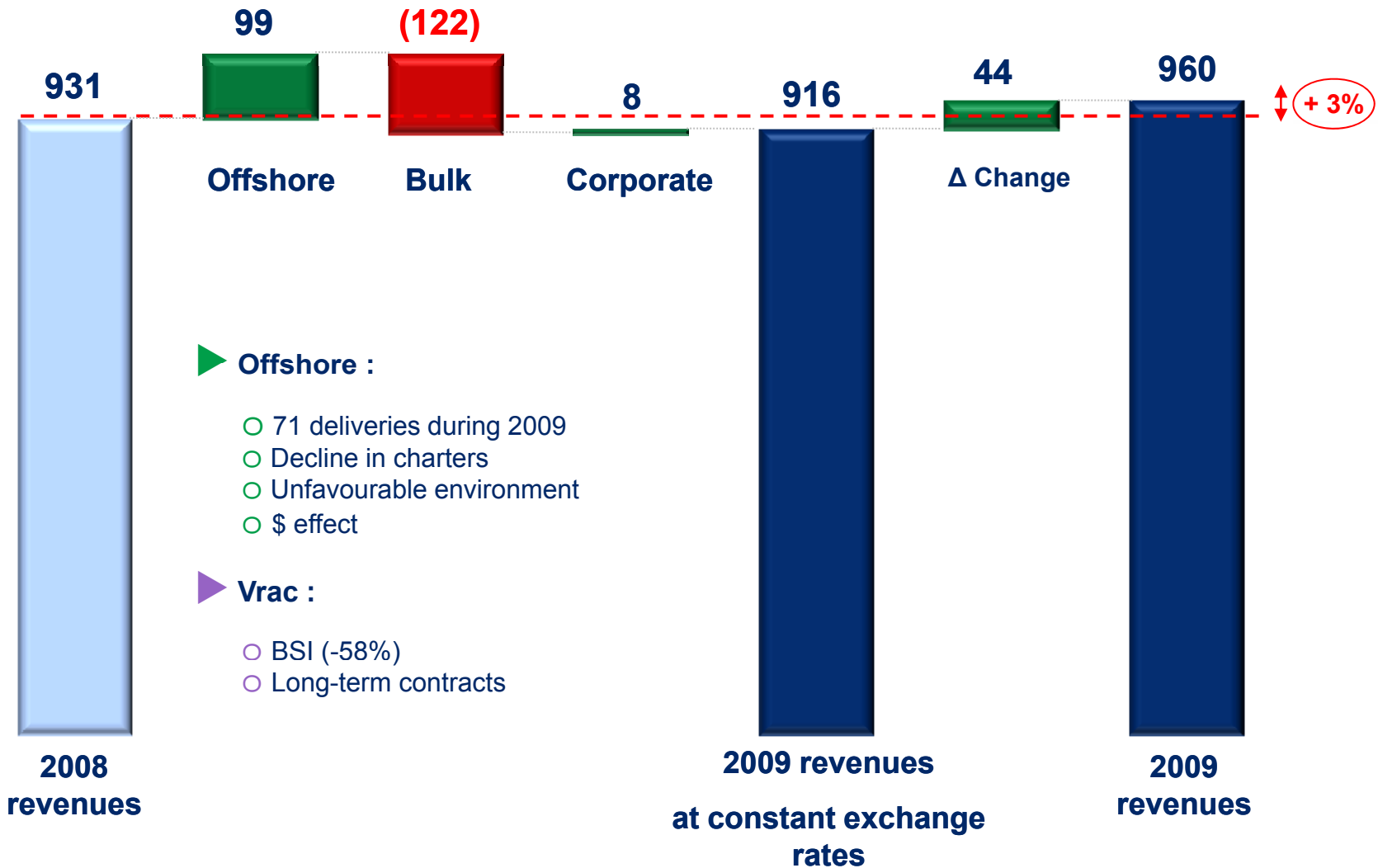
## BOURBON – Income statement

| <i>In millions of euros</i>        | 2009   | 2008   | Change % |
|------------------------------------|--------|--------|----------|
| <b>Operating income (EBIT)</b>     | 213.1  | 239.3  | -10.9%   |
| Financial income                   | (30.4) | (75.8) | -59.9%   |
| Discontinued activities            | (1.6)  | 70.6   |          |
| Others (taxes, minority interests) | (25.6) | (9.5)  |          |
| <b>Net Income, Group Share</b>     | 155.4  | 224.4  | -30.8%   |



# Growth in revenues +3%

In millions of euros

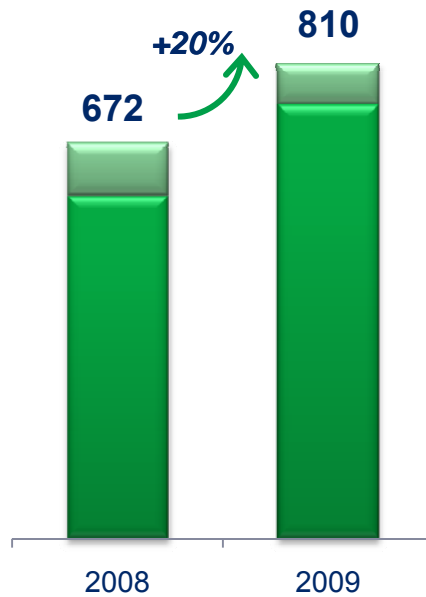




# Revenues by Division

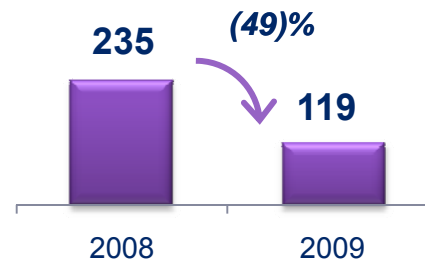
In millions of euros

 Chartered vessels



## OFFSHORE

- ▶ Organic growth
- ▶ \$ effect
- ▶ Decline in chartered vessels
- ▶ Market downturn in 2009

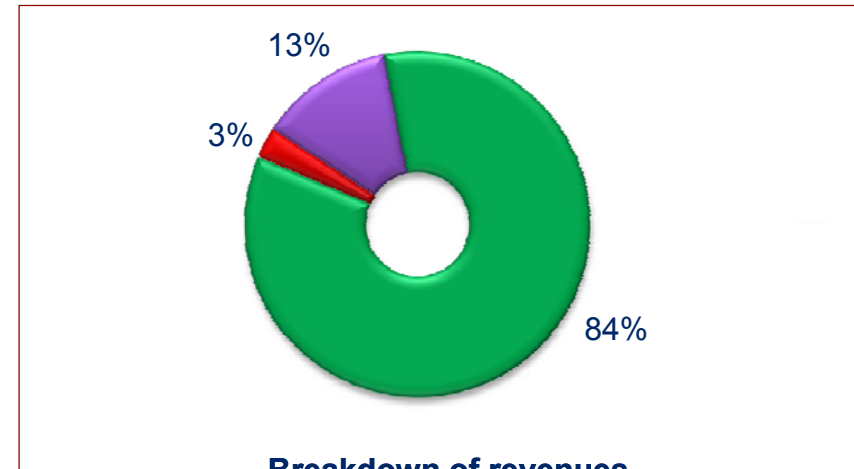


## BULK

- ▶ Charter rates down (-58%)
- ▶ Long-term contracts



## CORPORATE

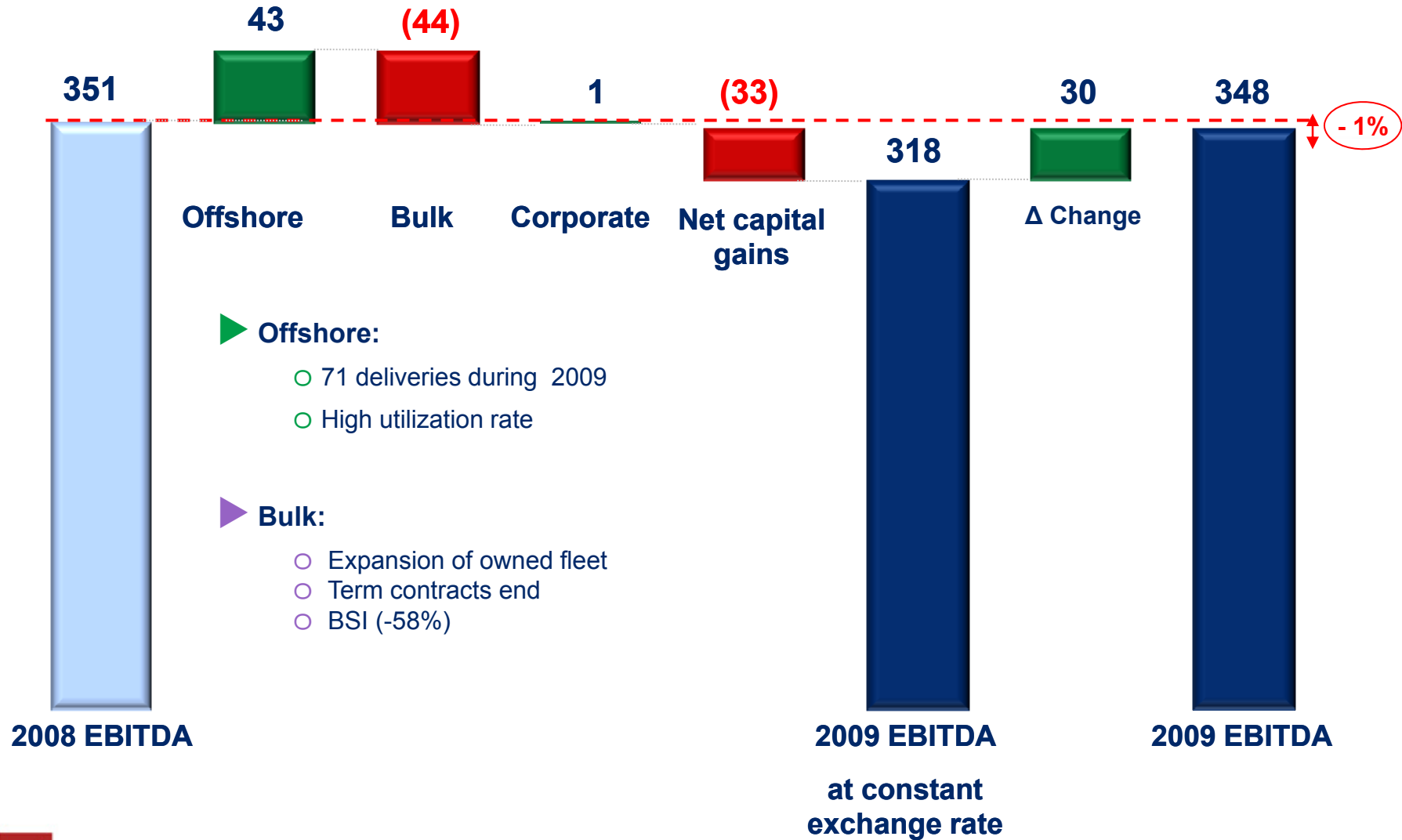


Breakdown of revenues



# EBITDA stable compared with 2008

In millions of euros

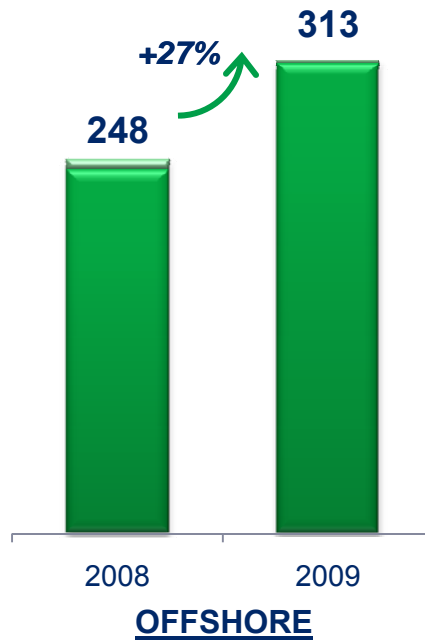




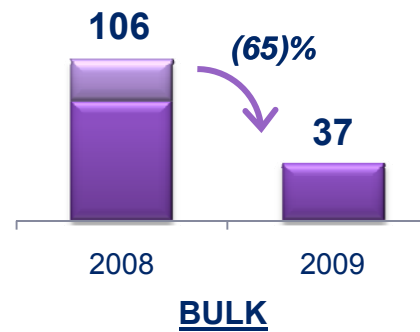


# EBITDA by Division

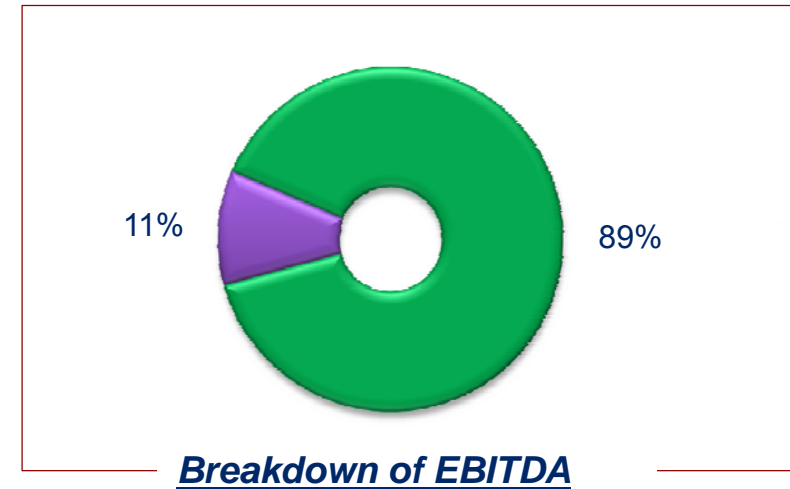
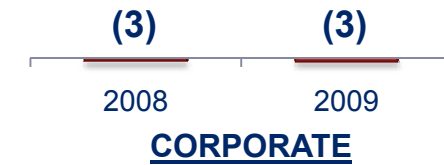
In millions of euros



EBITDA/revenues 39%



EBITDA/revenues 31%





## Offshore – Key data

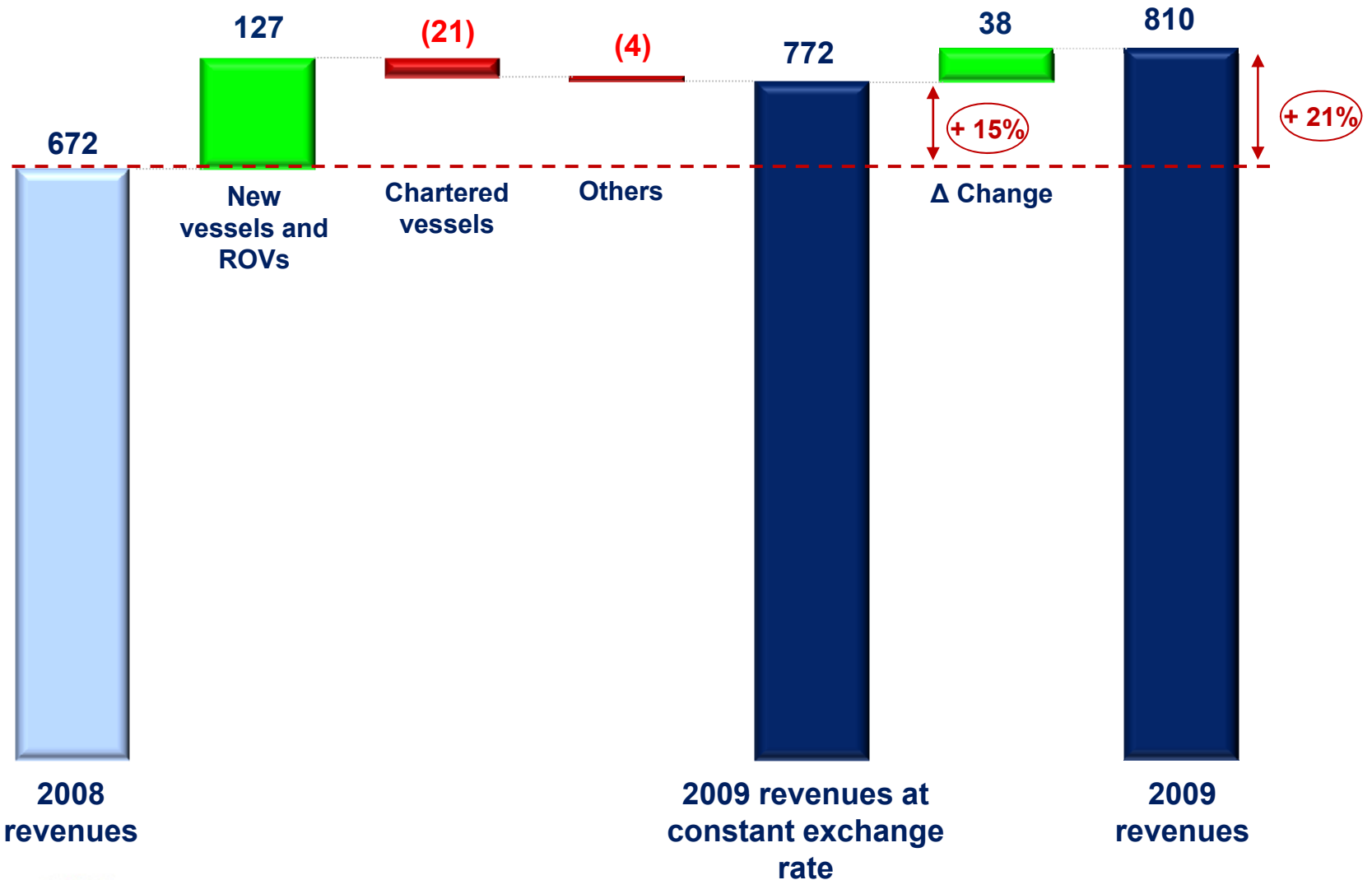
| <i>In millions of euros</i>                                 | 2009  | 2008  | Change % |
|---|-------|-------|----------|
| <b>Revenues</b>   | 809.9 | 672.1 | +20.5%   |
| <b>Gross operating income excluding capital gains</b>       | 311.7 | 240.9 | +29.4%   |
| <i>% of revenues</i>  | 38.5% | 35.8% |          |
| <b>Operating income excluding capital gains</b>             | 192.2 | 132.5 | +45%     |
| <i>% of revenues</i>  | 23.7% | 19.7% |          |
| <b>Capital gains</b>  | 1.6   | 6.7   |          |
| <b>Gross operating income (EBITDA)</b>                      | 313.4 | 247.6 | +26.6%   |
| <b>Operating income (EBIT)</b>                              | 193.9 | 139.2 | +39.2%   |
| <b>Capital employed</b>                                     | 2,795 | 2,337 |          |
| <i>EBITDA / average capital employed excl. installments</i> | 17.0% | 16.5% |          |
| <b>Gross capital expenditures</b>                           | 536   | 645   |          |

- ▶ 71 new vessels in 2009
- ▶ High utilization rate
- ▶ Favourable \$



# Offshore – Strong growth in revenues + 21% (+15% at constant exchange rate)

In millions of euros





# Marine Services Activity

## Key data

| <i>In millions of euros</i>   | <b>2009</b>   | <b>2008</b>   | <i>Change %</i> |
|---|---------------|---------------|-----------------|
| <b>Revenues</b>   | <b>661.5</b>  | <b>539.6</b>  | <b>22.6%</b>    |
| <ul style="list-style-type: none"> <li>▪ Owned vessels</li> <li>▪ External chartered vessels</li> </ul> | 612.0<br>49.4 | 471.4<br>68.2 | 29.8%<br>-27.5% |
| <b>Gross operating income excluding capital gains</b>   | <b>254.6</b>  | <b>200.1</b>  | <b>27.2%</b>    |
| <i>% of revenues</i>  | <b>38.5%</b>  | <b>37.1%</b>  |                 |
| <b>Capital gains</b>  | <b>1.7</b>    | <b>6.7</b>    |                 |
| <b>Gross operating income (EBITDA)</b>  | <b>256.3</b>  | <b>206.8</b>  | <b>23.9%</b>    |
| <i>% of revenues</i>  | <b>38.7%</b>  | <b>38.3%</b>  |                 |



# Subsea Services Activity

## Key data

| <i>In millions of euros</i>                       | 2009   | 2008  | Change % |
|---|--------|-------|----------|
| <b>Revenues</b>                                   | 148.4  | 132.5 | 12.0%    |
| ▪ Owned vessels                                   | 127.3  | 110.1 | 15.6%    |
| ▪ External chartered vessels (excl. ROVs)         | 21.1   | 22.4  | -5.7%    |
| <b>Gross operating income excl. capital gains</b> | 57.2   | 40.8  | 40.0%    |
| <i>% of revenues</i>                              | 38.5 % | 30.8% |          |
| <b>Capital gains</b>                              | (0.1)  | -     |          |
| <b>Gross operating income (EBITDA)</b>            | 57.1   | 40.8  | 39.8%    |
| <i>% of revenues</i>                              | 38.5%  | 30.8% |          |



## Bulk – Key data

| <i>In millions of euros</i>                                  | 2009  | 2008   | Change % |
|--|-------|--------|----------|
| <b>Revenues</b>  | 119.3 | 234.8  | -49.2%   |
| <b>Gross operating income excluding capital gains</b>        | 37.4  | 78.7   | -52.5%   |
| <i>% of revenues</i>   | 31.3% | 33.5%  |          |
| <b>Operating income excluding capital gains</b>              | 27.3  | 75.8   | -64.0%   |
| <i>% of revenues</i>   | 22.8% | 32.3%  |          |
| <b>Capital gains</b>   | -     | 27.6   |          |
| <b>Gross operating income (EBITDA)</b>                       | 37.4  | 106.3  | -64.8%   |
| <b>Operating income (EBIT)</b>                               | 27.3  | 103.5  | -73.7%   |
| <b>Capital employed</b>                                      | 385   | 269    |          |
| <i>EBITDA / average capital employed excl. installements</i> | 23.8% | 154.6% |          |
| <b>Gross capital expenditures</b>                            | 173   | 109    |          |

- ▶ Impact of charter rates
- ▶ 7 new vessels
- ▶ Profitability preserved

- ▶ 2008, an historic year
- ▶ Investments stepped up



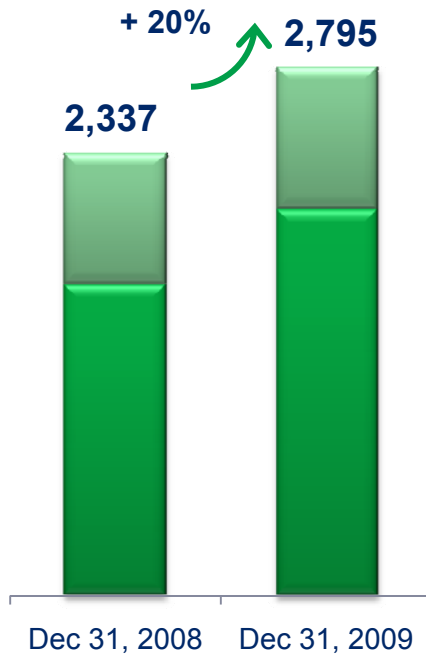
# Favourable product mix lessens falling margins

| <i>In millions of dollars</i> | 2009       | 2008 |   |
|-------------------------------|------------|------|---|
| <b>Owned vessels</b>          |            |      |   |
| ▪ Revenues                    | 80         | 105  | ▶ 7 vessels delivered in 2009: that share of revenues increases from 30% to 48% |
| ▪ Margin*                     | 51         | 84   | ▶ Positive effect early in year from long-term contractualization               |
| <i>Margin* on revenues</i>    | 64%        | 80%  |   |
| <b>Chartered vessels</b>      |            |      |   |
| ▪ Revenues                    | 86         | 240  | ▶ Reduction in number of chartered vessels (-2) and price effect                |
| ▪ Margin*                     | 15         | 49   |   |
| <i>Margin* on revenues</i>    | 18%        | 20%  |   |
| <b>Operating margin*</b>      | <b>51</b>  | 116  |   |
| <b>Margin on revenues</b>     | <b>31%</b> | 34%  |   |

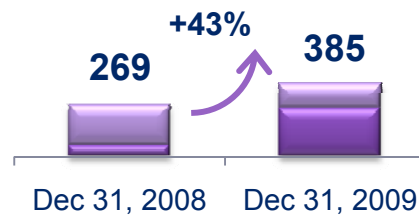


# Capital employed by Division

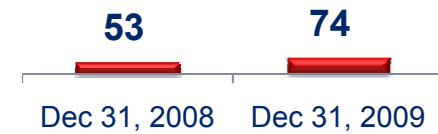
In millions of euros



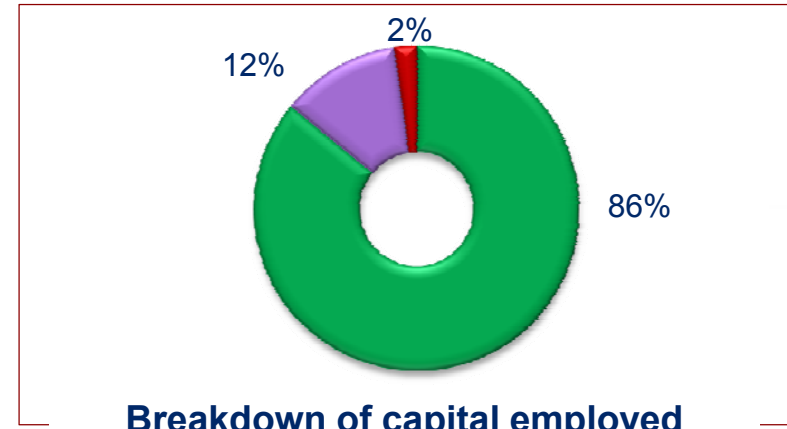
**OFFSHORE**



**BULK**



**SUGAR**



**Breakdown of capital employed**

- The Offshore Division accounts for 86% of BOURBON's capital employed

 Installments





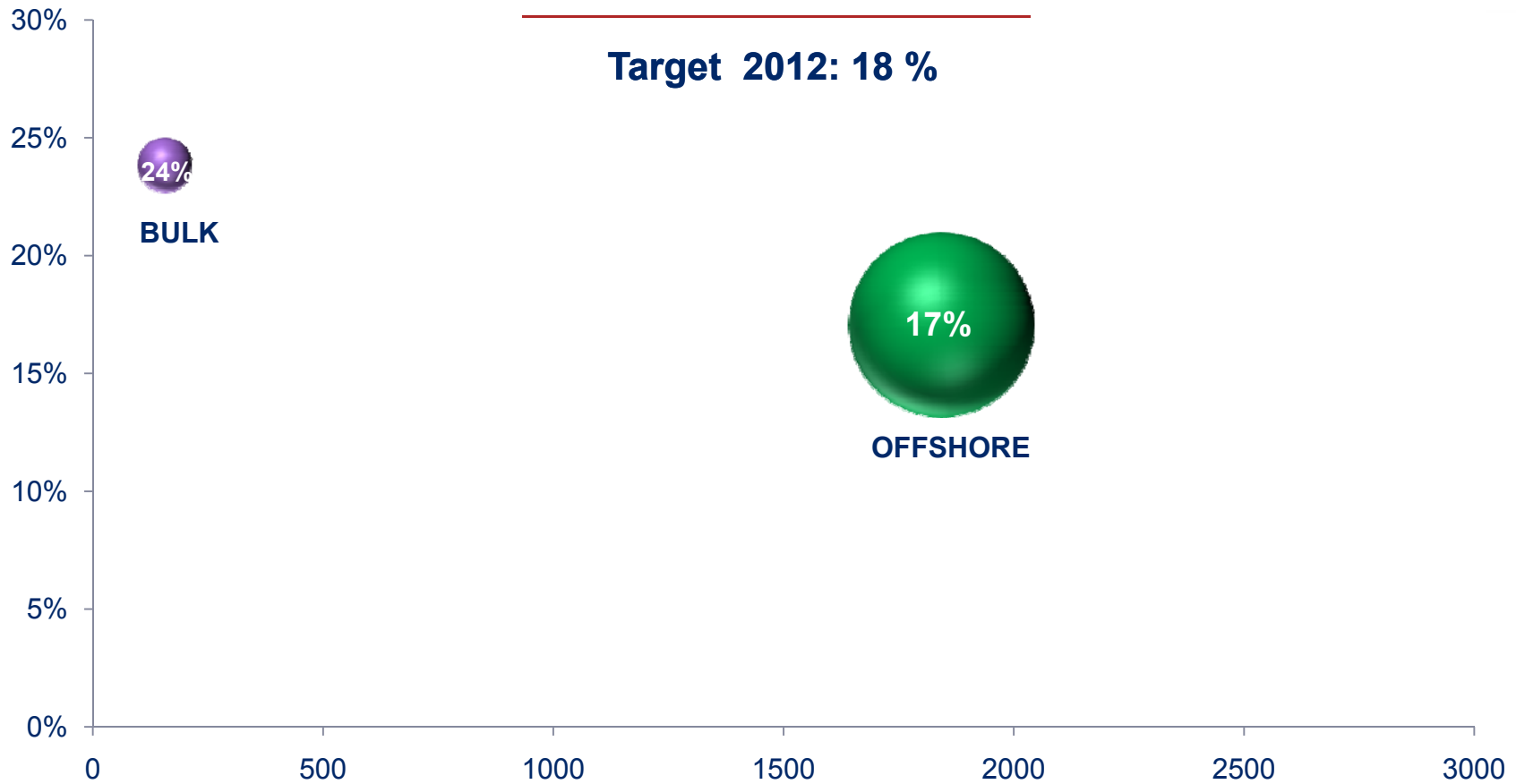
# EBITDA on average capital employed excluding installments (ACEII)

Dec 31, 2009

**EBITDA /ACEII : 16,8%**

**Target 2012: 18 %**

EBITDA /ACEII

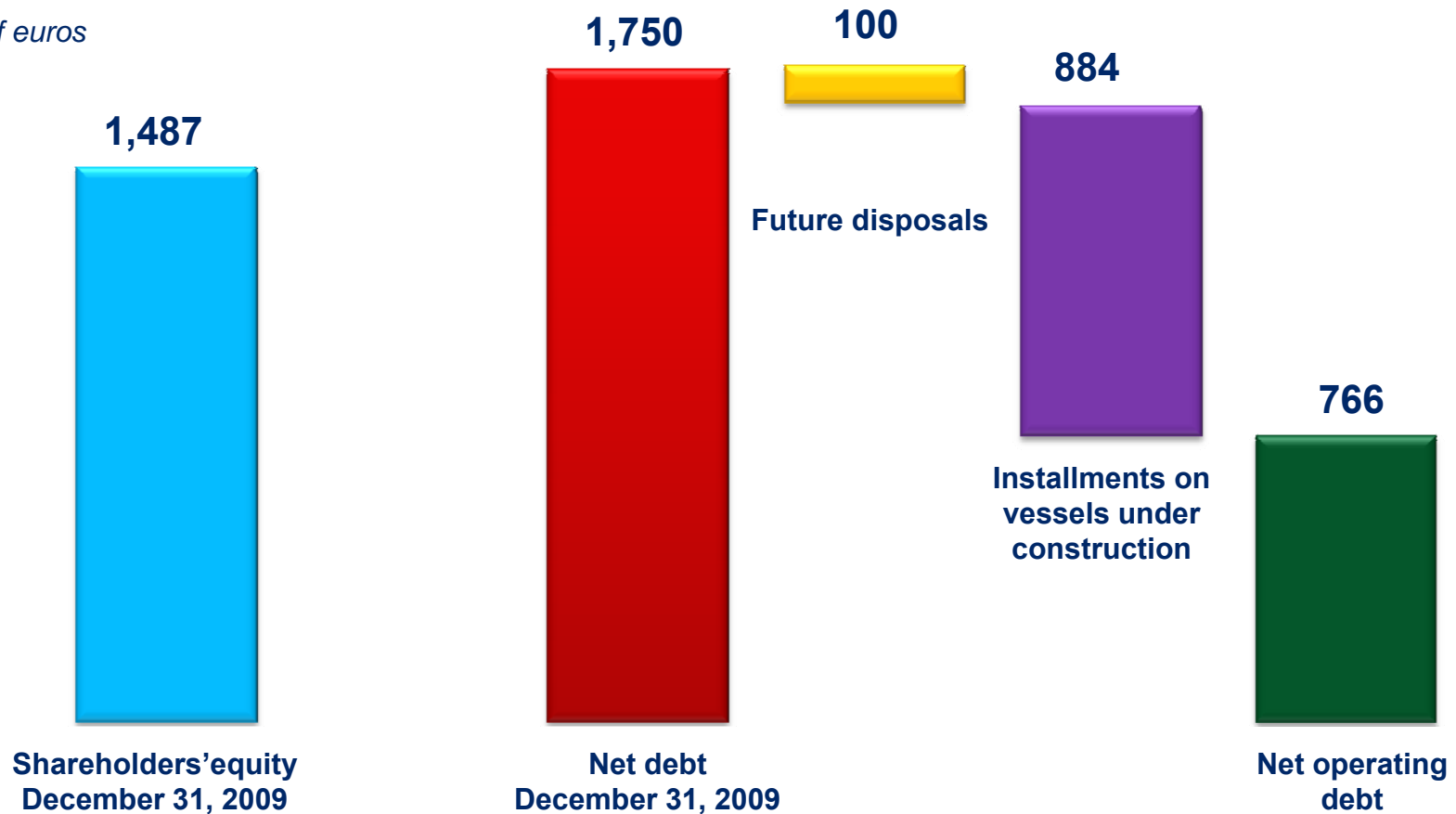




## Net debt at December 31, 2009

$$\frac{\text{Net operating debt}}{\text{EBITDA}} = 2.2 \text{ years}$$

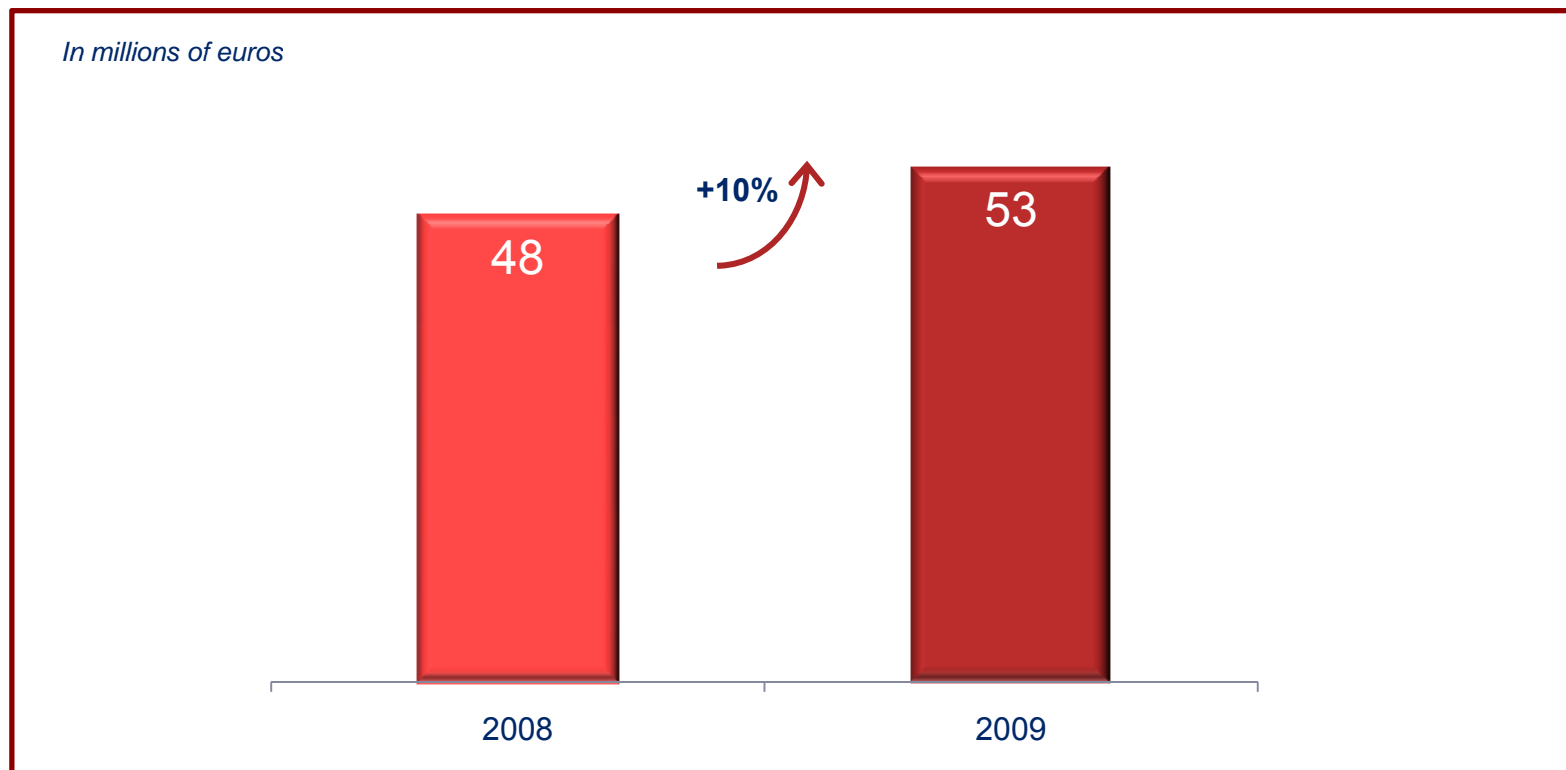
*In millions of euros*





## Dividend

- **For the next Shareholders' Meeting the Board of Directors will propose to distribute a dividend of 0.90 € per share**





In conclusion

## Robust earnings in 2009

- **Strong increase of the Offshore Division**
  - Growth of the fleet
  - High utilization rate
- **Despite the market downturn during the year**

# ACTIVITY





# Surfer 3601 and 3602

## A 5-year contracts with Esso in Angola

**44 knots:** the fastest vessel in the fleet



**Rapid:** cruising speed of 40 knots  
when loaded

**Safe:** Deep V hull, propelled by waterjets



**Reliable:** 3 independent high  
performance propulsion units



## Surfer 3601 and 3602 A 5-year contracts with Esso in Angola



**Comfortable:** 50 passengers in business class seating

### **Competitive:**

- Savings of 50% compared to helicopter
- Suitable for crew changes over great distances in deepwater fields and future fields in ultra deepwater



# Offshore Division

Market  
Activity  
Outlook







# Offshore Division - Market Growth factors



## Drilling rigs

47 delivered in 2009

78.1% utilization rate at December 31, 2009

| In service at December 31 2009 |      |      |      |      |  |
|--------------------------------|------|------|------|------|--|
|                                | 2010 | 2011 | 2012 | 2013 |  |

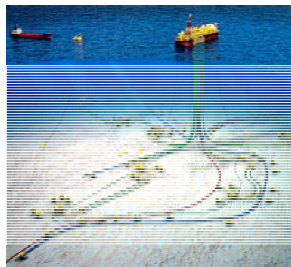
|     |    |    |    |   |
|-----|----|----|----|---|
| 696 | 59 | 45 | 25 | 2 |
|-----|----|----|----|---|



## Surface units

14 floating units installed at December 31, 2009

|     |    |    |    |    |
|-----|----|----|----|----|
| 317 | 28 | 29 | 27 | 27 |
|-----|----|----|----|----|



## Subsea installations

243 well heads installed at December 31, 2009

|       |     |     |     |     |
|-------|-----|-----|-----|-----|
| 3 712 | 408 | 447 | 560 | 608 |
|-------|-----|-----|-----|-----|



# Offshore Division Market in 2009 and changes

## ■ Gulf of Mexico

- USA Gulf Of Mexico, very little activity in 2009
- Continental offshore drilling resumed in early 2010
- Since September 2009: + 6 drilling rigs
- New vessels replace the oldest, which are “decommissioned”
- Mexico, stable activity but increased competition

## ■ Brazil

- Active market with good prospects given all the discoveries made
- PETROBRAS, which prefers vessels built in Brazil, charters foreign vessels to handle its growing needs

## ■ North Sea

- Very little activity in 2009
- Vessel overcapacity
- Signs of a recovery for summer 2010

## ■ Africa

- Demand remains stable in deepwater offshore
- Little activity in Continental offshore in 2009, with recovery in 2010
- More competition with the arrival of new shipowners from Asia and India

## ■ Mediterranean / Middle East / India (MMI)

- Activity stable overall in the zone in 2009 with increased competition
- India: recovery of drilling activity in 2010, + 5 drilling rigs
- Middle East: Saudi Aramco steps up its drilling activities, + 5 drilling rigs in 2010
- Libya: new development of deepwater offshore fields starting in mid-2010

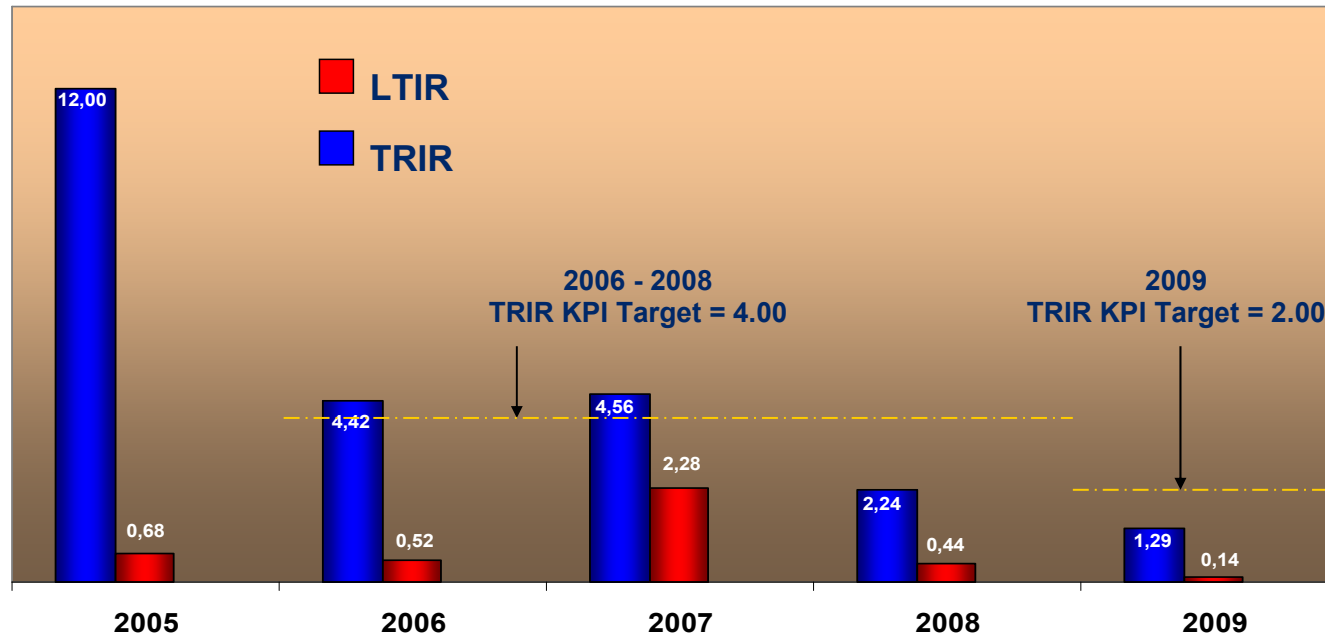
## ■ Asia

- Little activity in 2009
- Vessels overcapacity
- Recovery of demand in 2010, mainly in Thailand, Malaysia and Australia



# Offshore Division – Safety

**BOURBON 2010 Objective: TRIR less than 2**  
(Rates of incidents recorded per million hours worked, based on 12 hours/day)



- Our best safety results ever
- Safety culture underpins the company
- **B**safe campaign and individual behavior focus
- Focus on operating standards, skills management and training



# Offshore Division - Activity Fleet

## Marine Services

- **Delivery of 70 vessels in 2009**
  - **16 Bourbon Liberty 200 (AHTS) built in China**  
**1 AHTS built in India**
    - ↳ Angola, Nigeria, Ivory Coast, Egypt, Lybia, Saudi Arabia, Pakistan, Thailand
  - **4 Bourbon Liberty 100 (PSV) +2 PSV built in China**
    - ↳ Mexico, Nigeria
  - **4 Tugs built in UAE**
    - ↳ Nigeria
  - **4 FSIV built in USA and UAE**
    - ↳ Angola, Nigeria, Mexico, Pakistan
  - **39 crewboats built in France, Vietnam and Nigeria**
    - ↳ West Africa, Asia, Trinidad

- ↳ 27 vessels on long-term contract
- ↳ 44 vessels on short-term contract, including 26 crewboats



## Subsea Services

- **Delivery of 1 IMR vessel in 2009**
  - **Built in India**
    - ↳ West Africa
  - **Purchase of 1 ROV**





## Offshore Division - Activity Fleet at December 31, 2009

| At December 31, 2009          | Vessels in operation | Average age | Vessels on order | TOTAL      |
|-------------------------------|----------------------|-------------|------------------|------------|
| <b>MARINE SERVICES</b>        |                      |             |                  |            |
| Deepwater Supply vessels      | 63                   | 5.1         | 9                | 72         |
| Continental Supply vessels    | 52                   | 5.2         | 44               | 96         |
| Salvage & Assistance tugs     | 5                    | 14.8        | -                | 5          |
| <b>Total Supply vessels</b>   | <b>120</b>           | <b>5.6</b>  | <b>53</b>        | <b>173</b> |
| Crewboats                     | 223                  | 5.9         | 33               | 256        |
| <b>Total Marine Services</b>  | <b>343</b>           | <b>5.8</b>  | <b>86</b>        | <b>429</b> |
| <b>SUBSEA SERVICES</b>        |                      |             |                  |            |
| IMR vessels                   | 14                   | 3.8         | 13               | 27         |
| ROV                           | 10                   | 3.5         | 3                | 13         |
| <b>TOTAL OFFSHORE VESSELS</b> | <b>357</b>           | <b>5.7</b>  | <b>99</b>        | <b>456</b> |
| <b>ROV</b>                    | <b>10</b>            | <b>3.5</b>  | <b>3</b>         | <b>13</b>  |



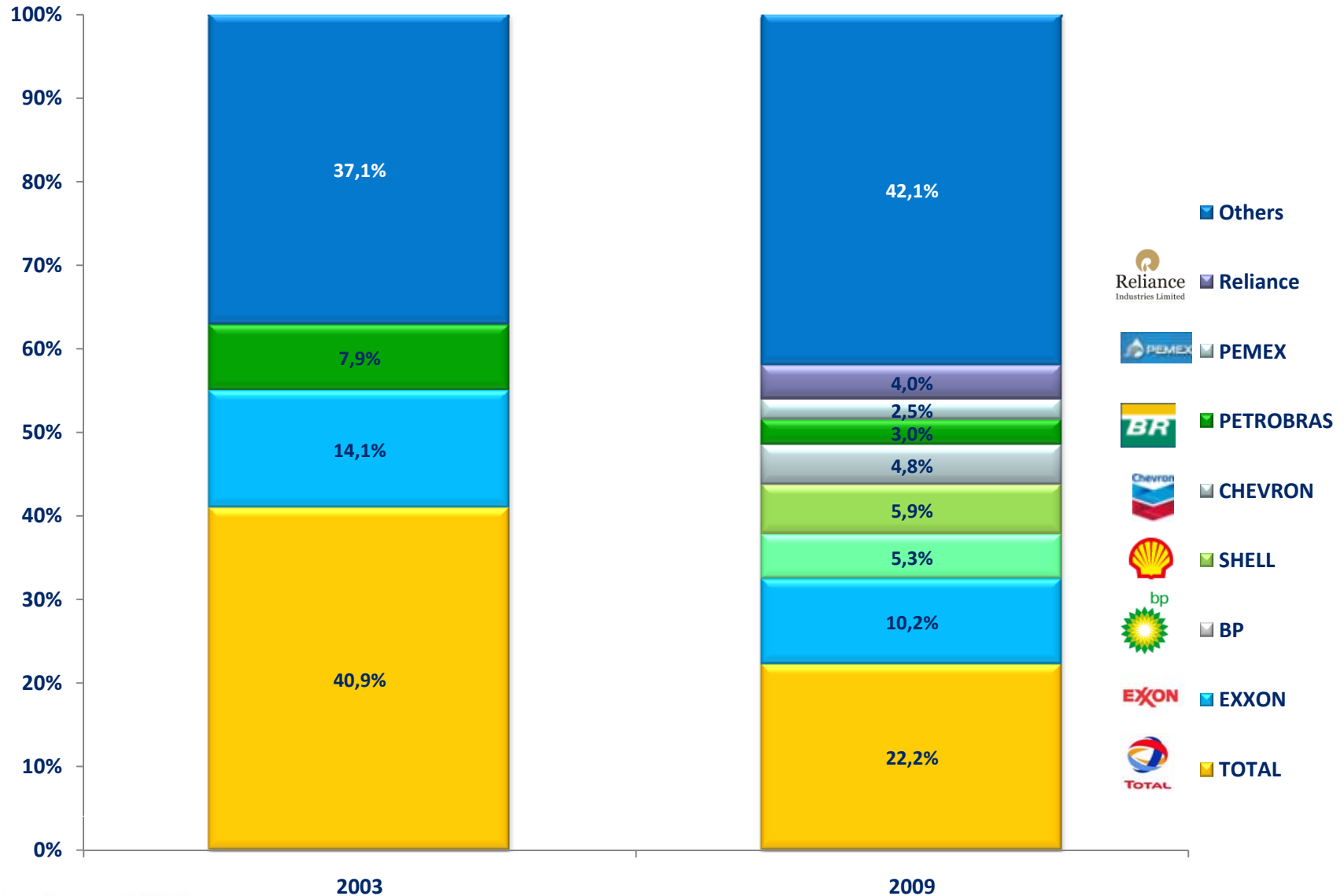
## Offshore Division - Activity

### Human Resources: strong points for 2009

- 1,164 new employees including **440** officers joining the crews
- **131** officers trained in the BOURBON Training Centers AHTS simulators ( **71** in Marseilles and **60** in Singapore)
- PSV training courses started in Marseille BOURBON Training Center: **82** officers trained since May, 2009
- **50** people trained for IMR (ROV operations and cranes)



# Offshore Division- Activity Clients





## Offshore Division - Activity Commercial Development

- **Client portfolio**
  - 8 Bourbon Liberty vessels chartered by the main contractors
- **Average utilization rate of BOURBON vessels remains high: 83%**
- **Subsea Services Activity: BOURBON IMR vessels installed 195 jumpers and 68 well heads in 2009**
- **Salvage and Assistance**
  - 7 salvage operations performed in 2009
  - The subsidiary Les Abeilles won the French Navy tender offer for 3 Salvage and Assistance tugs, Abeille Flandre, Abeille Languedoc and Jason for a contract with a term of 8 x 1 year





## Bourbon Liberty series - 76 vessels

- **Bourbon Liberty: a unique series of 76 substitution vessels (22 PSV and 54 AHTS)**
- **Bourbon Liberty 100: 16 vessels delivered (at March 17, 2010)**
- **Bourbon Liberty 200: 22 vessels delivered (at March 17, 2010)**
- **Client feedback is excellent:**
  - Low consumption per transported ton
  - Excellent maneuverability
  - Cargo capacities for various types of products



# Bourbon Liberty series- 76 vessels

*Bourbon Liberty 201*



*Bourbon Liberty 203*





# Offshore Division Outlook

- Contracted rate of delivered supply vessel fleet

|  | January 1, 2009 | July 1, 2009 | January 1, 2010 |
|--|-----------------|--------------|-----------------|
| Long term contractualization rate        | 80%             | 74%          | 70%             |
| Average remaining term of firm contracts | 23 months       | 17 months    | 15 months       |
| Average remaining term including options | 35 months       | 23 months    | 24 months       |

- Pricing strategy:

- Propose short term contracts when tariffs are low (1 year or less)
- Negotiate higher tariffs for optional periods



- **The market anticipates a 5% increase in expenses in Exploration & Production compared with 2009** (*source Energyfiles*)
- **Significant recovery in Production Maintenance activities since the start of the year**
- **Gradual recovery of drilling activities as from second half 2010**
- **The offer of vessels will be contingent on:**
  - the number of vessels actually delivered in 2010
  - the number of old vessels decommissioned
  - the number of scrappings



- **In this context, BOURBON is particularly well positioned to meet the demands of clients:**
  - Full range of last generation, innovative vessels
  - Worldwide network
  - Low exposure to the high tonnage vessel segment, which continues to experience overcapacity
  - Low exposure to the North Sea spot market, and no presence in the US Gulf of Mexico, the two markets most affected by overcapacity
  - Strategic partnerships in producing countries, which contribute to the long-term contracting of our vessels

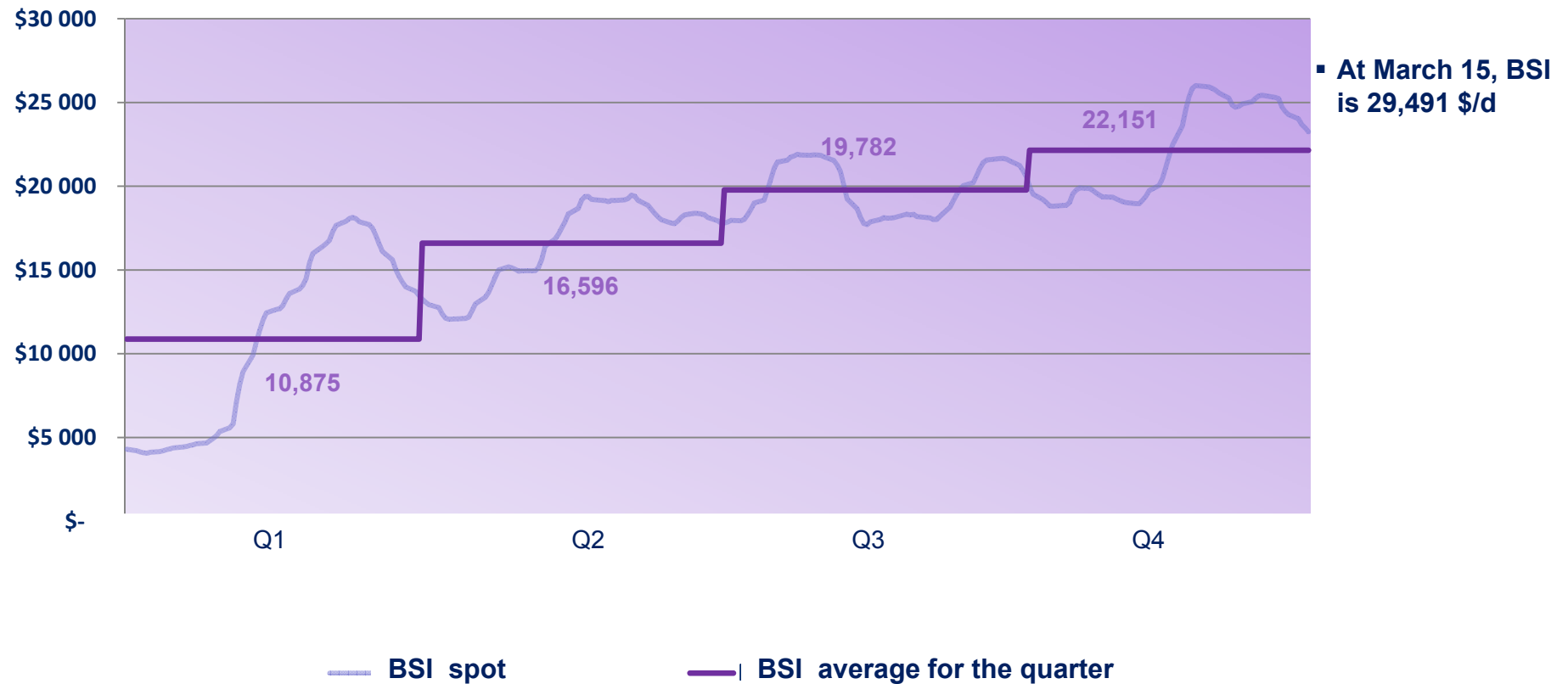
# Bulk Division

Market  
Activity  
Outlook





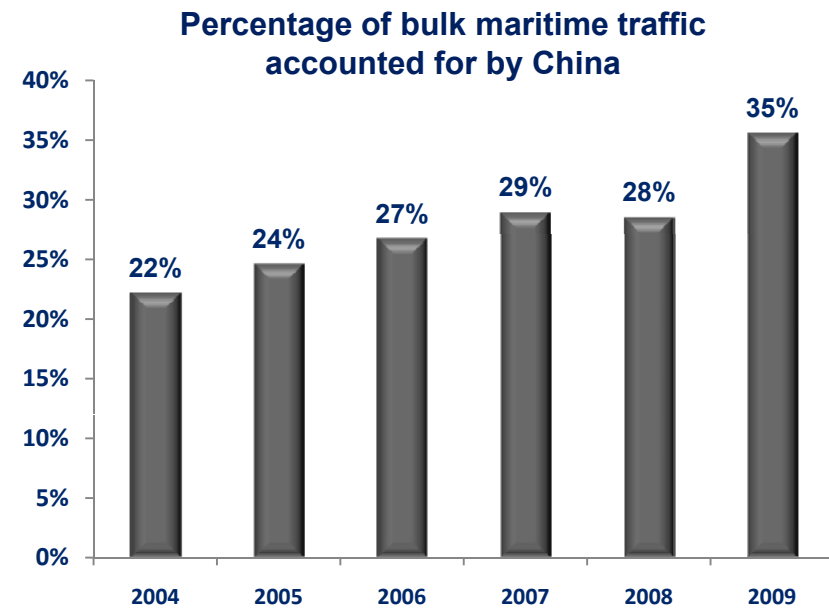
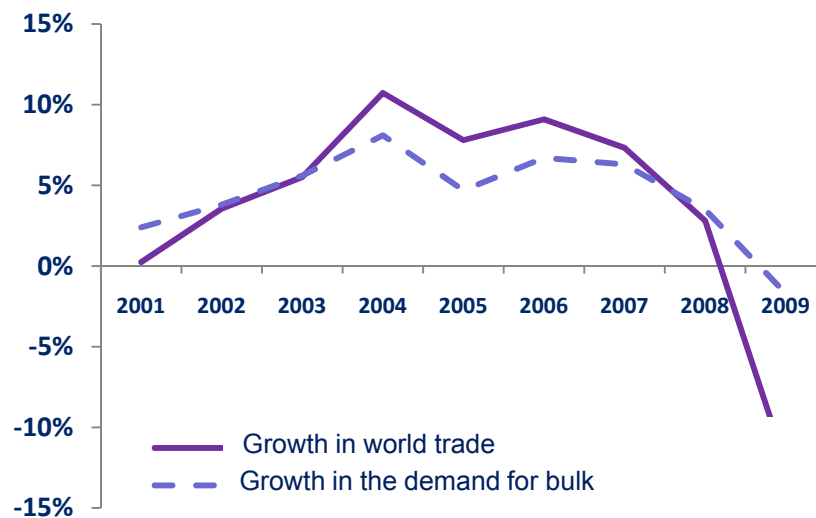
## ■ Constant increase of Baltic Supramax Index in 2009





## ■ The demand for bulk remained strong in 2009

- Global trade fell by 12.3% (source IMF)
- The demand for bulk transport only decline 1%
- The Chinese market share reached 35% of world trade in dry bulk (67% for iron ore alone)



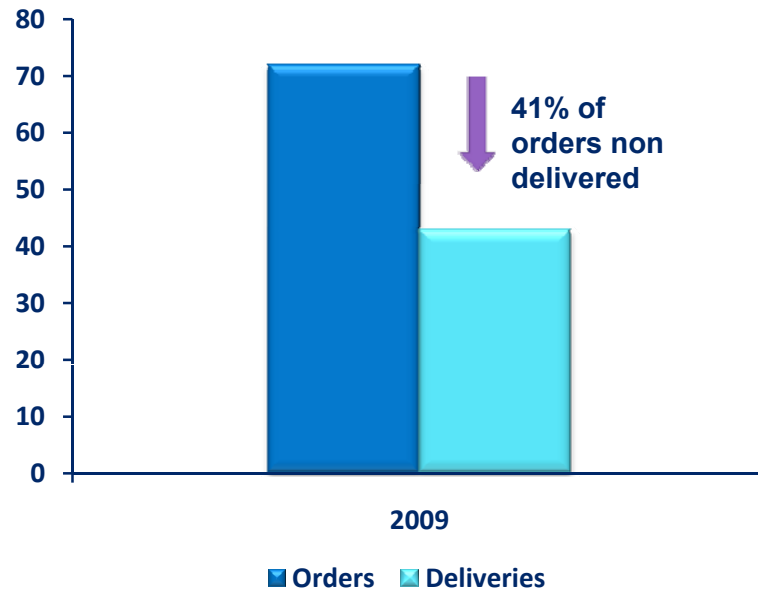




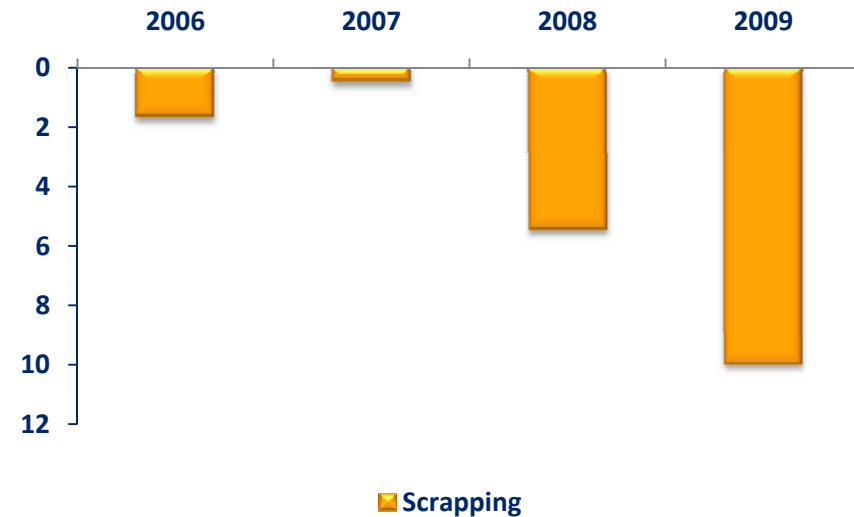
## ■ Market fleet:

- Initial delivery schedule for 2009: 72 Mt dwt = 996 vessels
- Effective deliveries at the end of 2009: 42,5 Mt dwt = 531 vessels
- Effective scrapping in 2009: 10 Mt dwt = 246 navires
- Net bulk carrier fleet increased by 9% in 2009

In million of tons  
deadweight  
(Mt DWT)



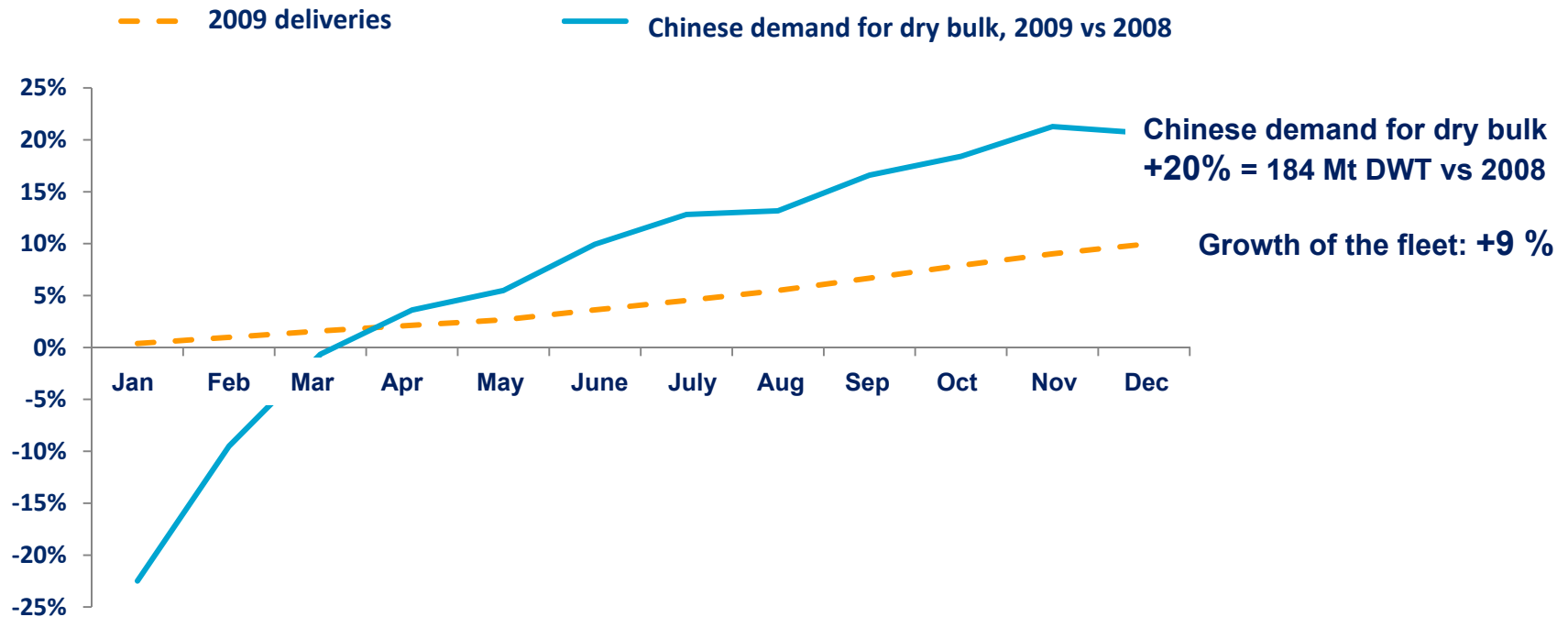
In Mt DWT





## ■ Overview of the supply/demand ratio in 2009

- In 2009, the growth in the demand for bulk, coming mainly from China, rose much faster than the growth of the market fleet

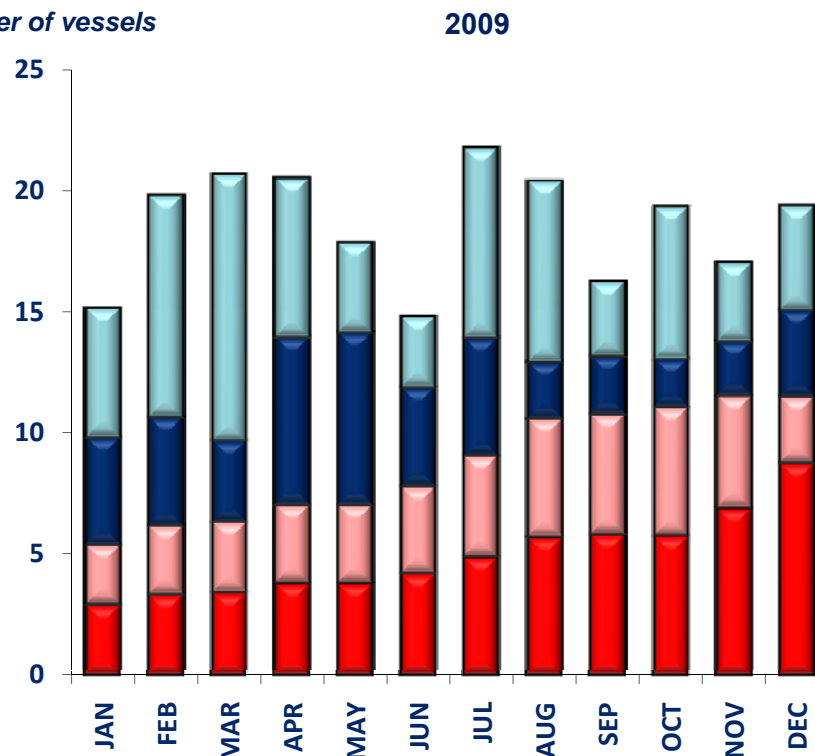




# Bulk Division Activity

- The number of vessels in operation remains stable at 18 while the proportion of owned vessels has increased (67% as of Q4 2009 vs 31% in 2008 in average)
- Activity boosted by high rates contracts signed in 2008 which partially continued in 2009

Number of vessels



In 2009, entry in fleet of:

- 3 x 53 500 t bulk carriers
- 3 x 58 000 t bulk carriers
- 1 cement carrier

Freight operator fleet:

Voyages

TC IN (long term chartered vessels)

Shipowner / owned fleet:

« spots » vessels

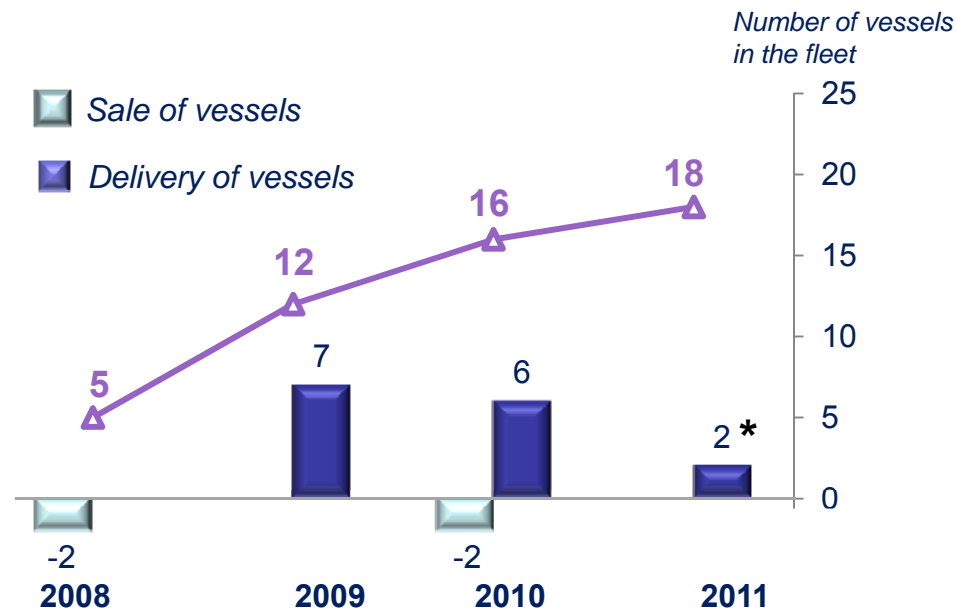
TC OUT (vessels given for Medium Term/Long Term charters)



# Bulk Division Outlook- Fleet

- The percentage of owned vessels in the operated fleet will continue to increase given the deliveries planned (six 58,000t bulk carriers, two of which already delivered in January 2010)

## Evolution of BOURBON's fleet



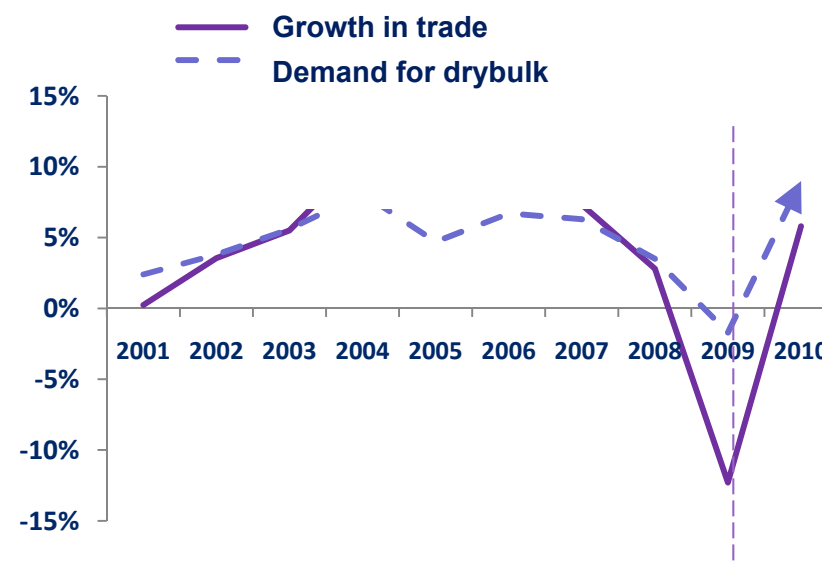
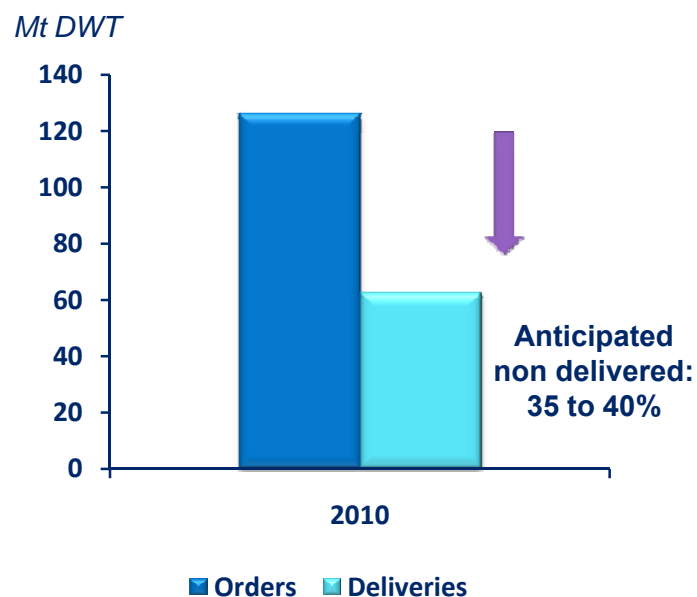
Tabor, delivered Supramax 58,000T in 2009

\*Hypothesis : delivery of only one Panamax



## Bulk Division 2010 market outlook

- IMF predicts a 5.8% increase in world trade.
- Growth in bulk needs expected to increase by 7 to 10% in 2010



- Delivery lags expected to continue at the same levels as in 2009
- At March 11 2010, the average BSI for the year is 24,171 \$/d
- At March 11 2010, the supramax FAAs for 2010 total 23,250 \$/d

# OUTLOOK



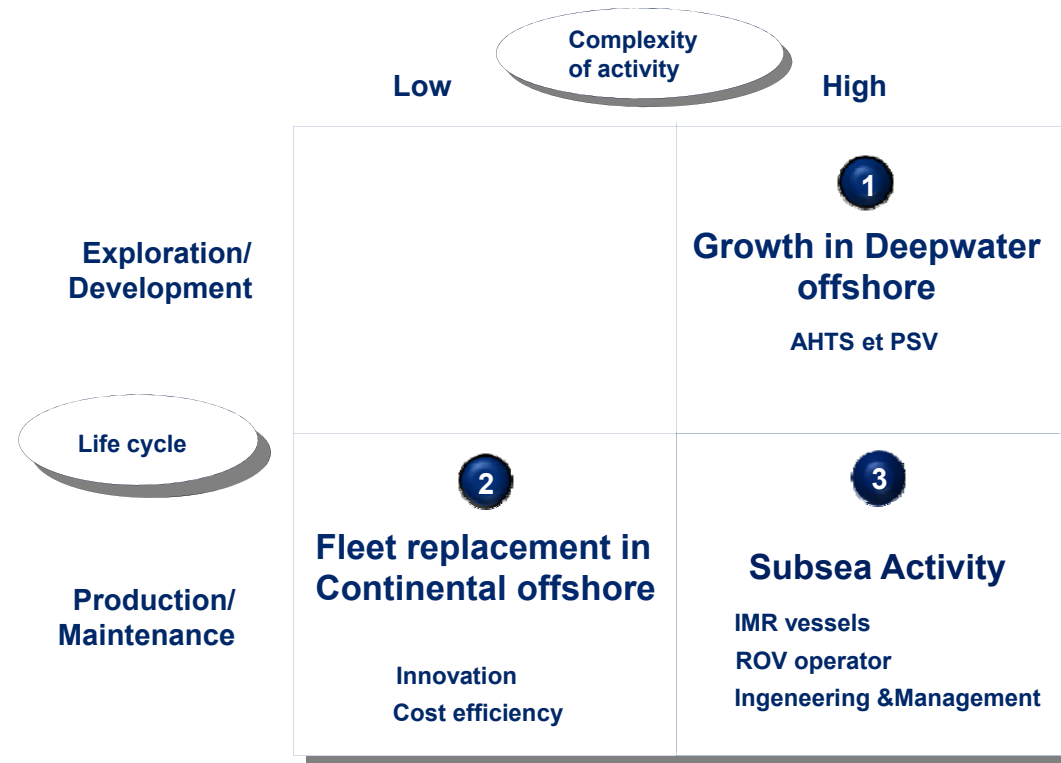


- **A strategy ahead of the developments of the market**
  - 2003-2007 → growth of the Deep offshore fleet
  - 2008-2012 → substitution of old and obsolete vessels in Continental offshore
    - a full offer of IMR with BOURBON Subsea Services
  
- **A high capacity to resist in an unfavourable market**
  - Structure of investments compare to the competitors
  - Innovation to cut our clients' costs
  
- **An appropriate fleet structure**
  - well positionned in number and average age
  - covering full segments of the market
  - best fitting to the needs of demanding customers
  - being operated worldwide



# BOURBON

## A unique strategy of growth



|                               | 2002      | 2007      | 2012       |
|-------------------------------|-----------|-----------|------------|
| <b>Deep supply vessels</b>    | 27        | 49        | 72         |
| <b>Shallow supply vessels</b> | 28        | 21        | 101        |
| <b>IMR</b>                    | 0         | 11        | 27         |
| <b>TOTAL</b>                  | <b>55</b> | <b>81</b> | <b>200</b> |



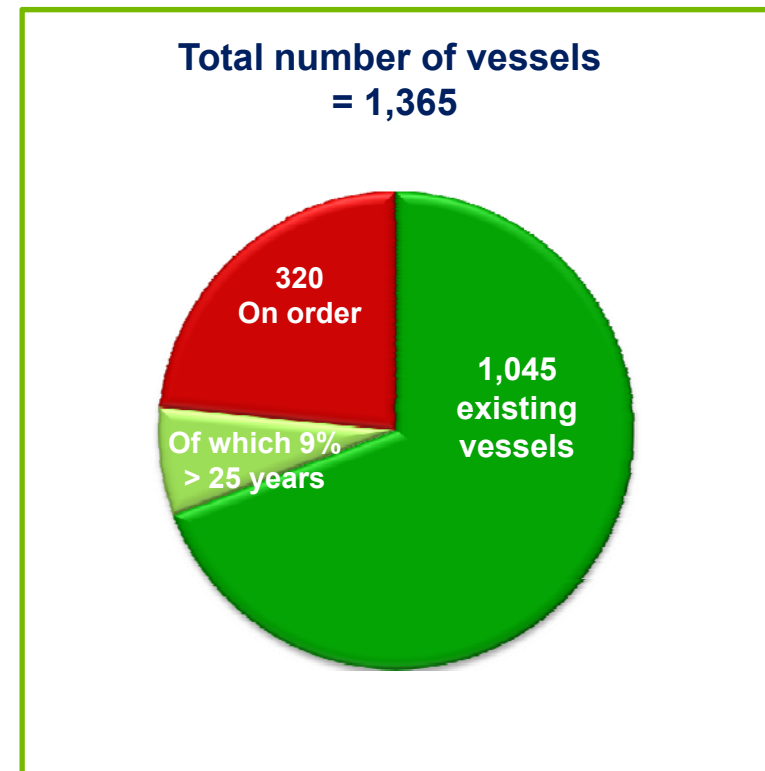
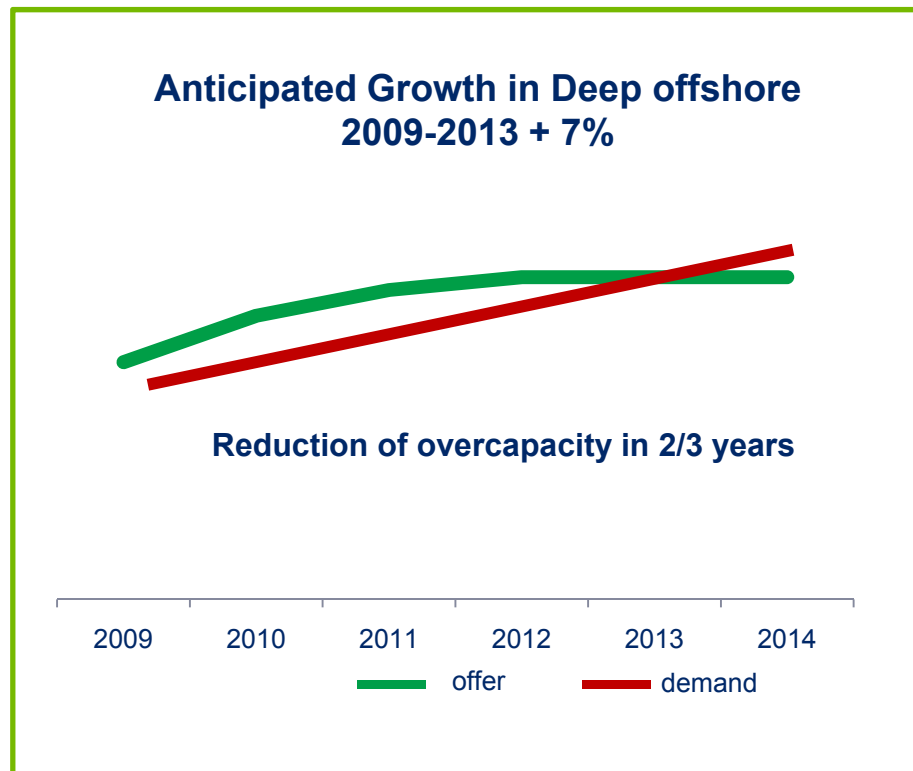


# BOURBON

## A unique strategy of growth

### ■ Deep offshore

PSV > 2 000 DWT  
AHTS > 10 000 BHP



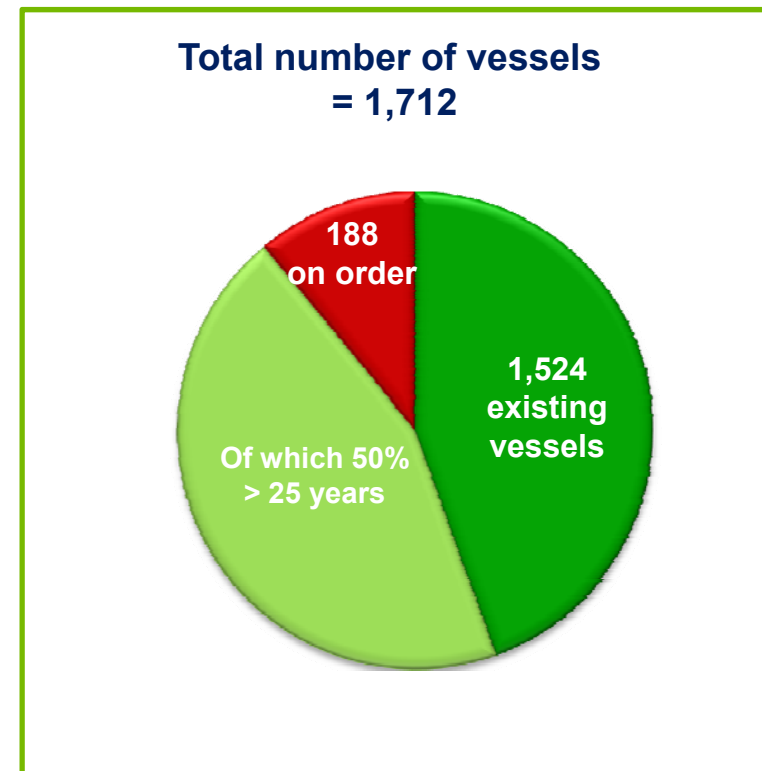
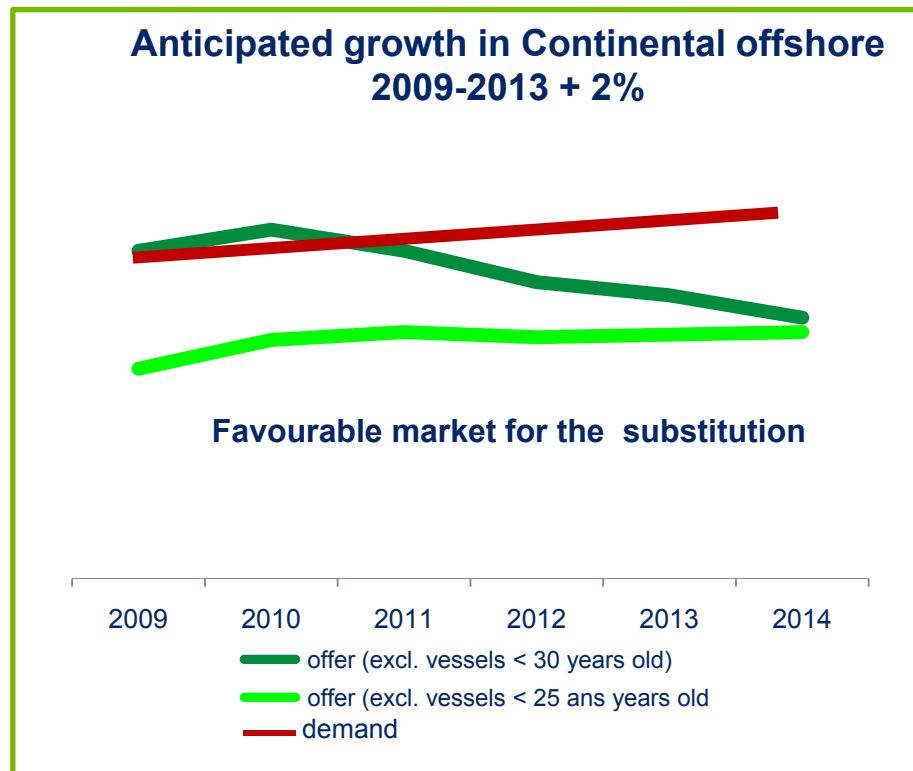


# BOURBON

## A unique strategy of growth

### ■ Continental offshore

PSV < 2 000 DWT  
AHTS < 10 000 BHP





# BOURBON

## A unique strategy of growth

|                                    | MARKET                                      | BOURBON |     |
|------------------------------------|---|---------|-----|
|                                    | Number of supply vessels under construction | in %    |     |
| Deepwater OSV                      | 320   | 22      | 7%  |
| « Traditional »<br>Continental OSV | 100   | -       | -   |
| « New Tech »<br>Continental OSV    | ~ 90  | 44      | 49% |

**BOURBON has little exposure in Deepwater offshore and benefits from its contractualization policy**

**In Continental offshore the segmentation is very noticeable between “ traditional ” vessels and “ New Tech ” vessels**

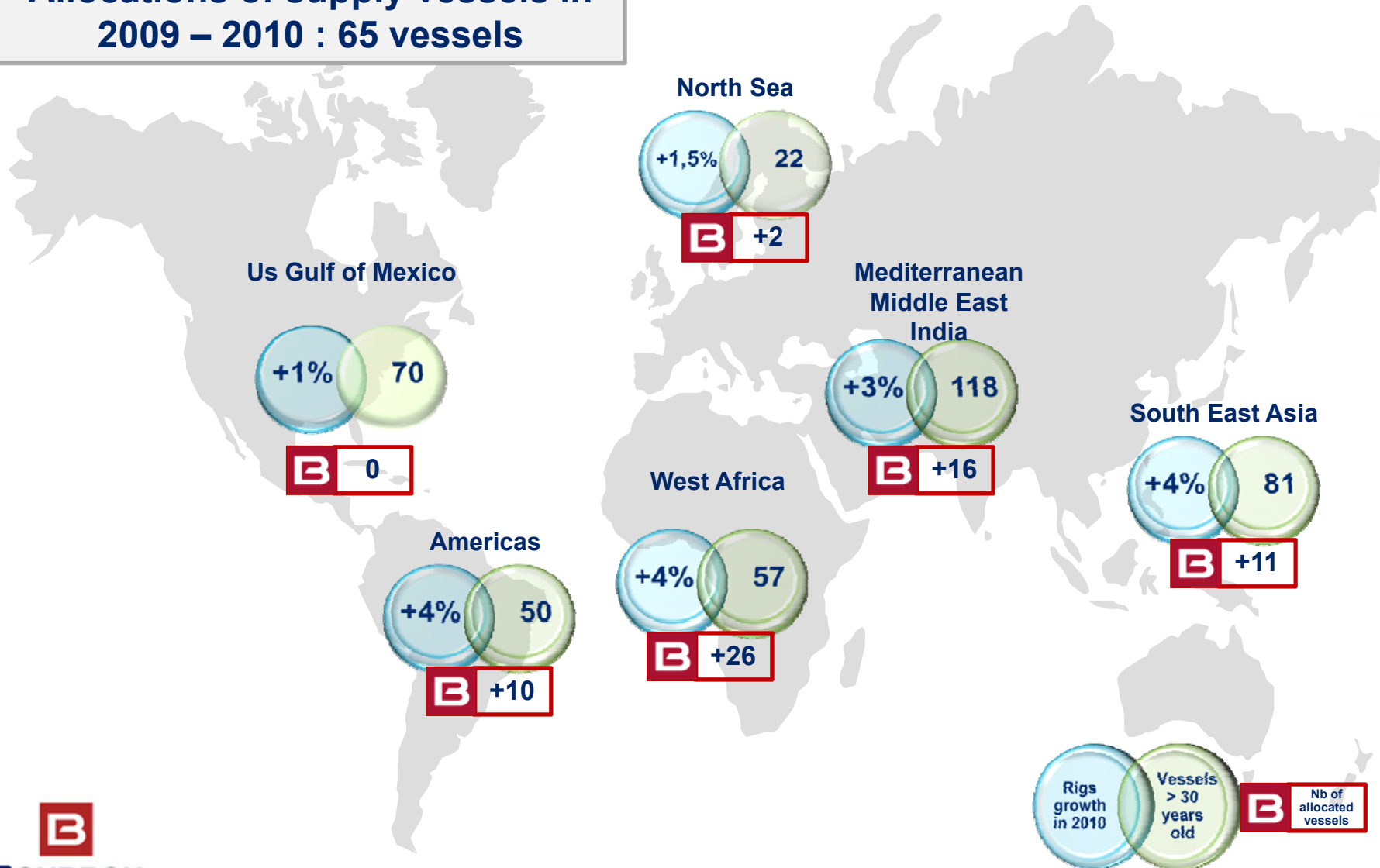
**Bourbon Liberty: 76 innovative and efficient « New Tech » vessels**



# BOURBON

## A unique strategy of growth

**Allocations of supply vessels in 2009 – 2010 : 65 vessels**



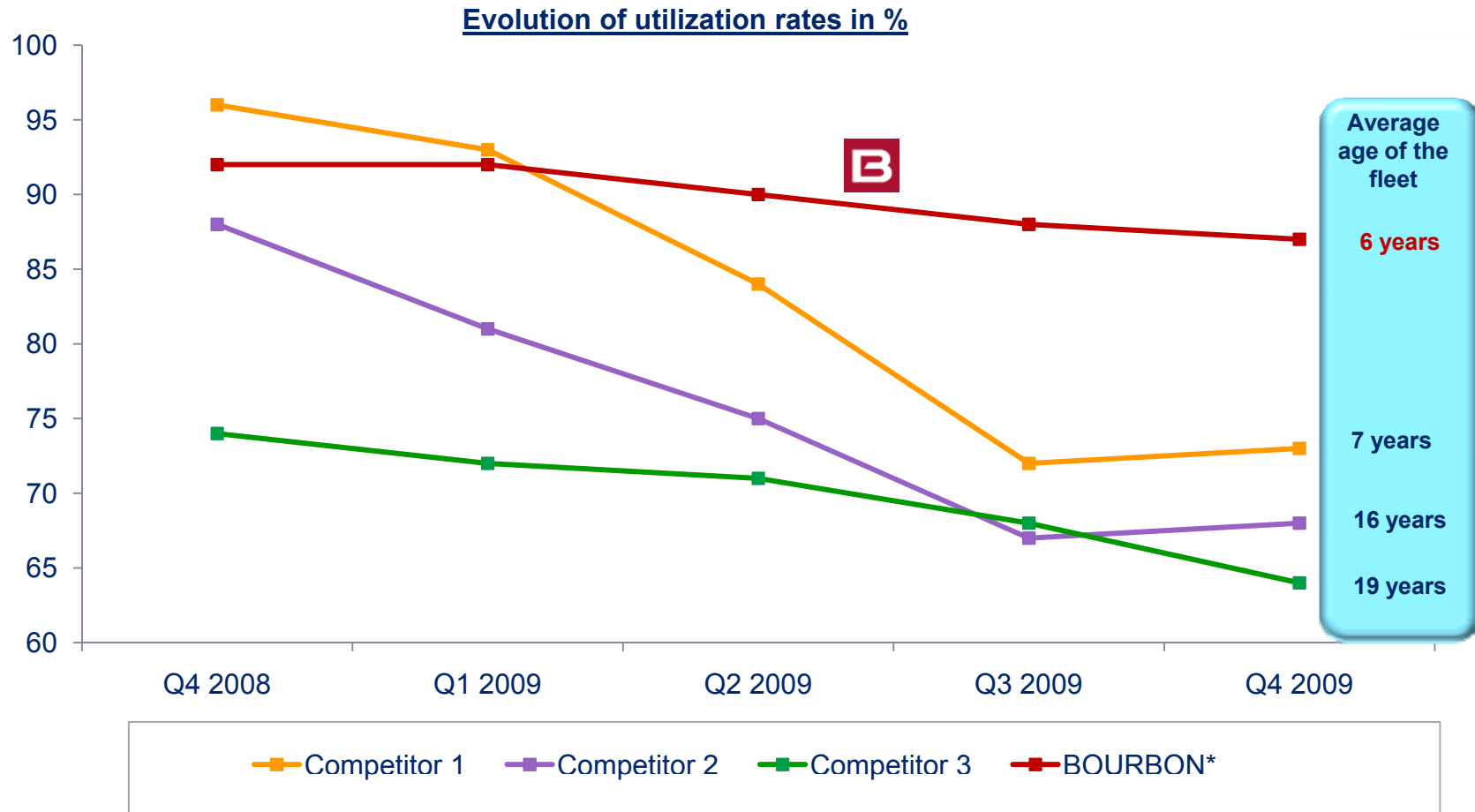
Source: ODS Petrodata, 31/12/2009



# BOURBON

## A unique strategy of growth

- An unfavourable market reveals the true value of the strategy

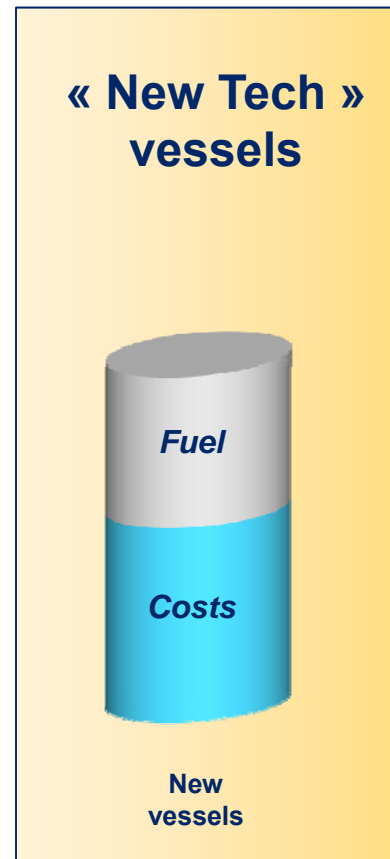
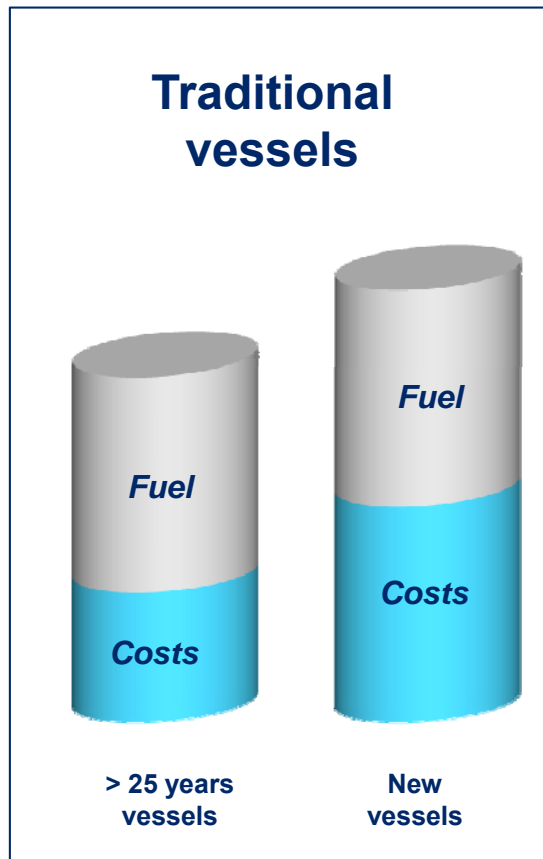


\* Supply vessels and IMR excl. Crewboats    Source: Companies' Financial Results



## Vessels to help clients reducing their costs

### ■ Total costs + average cost of fuel



### Bourbon Liberty



- - 30 % on fuel consumption
- +30 % cargo capacity
- Deepwater manoeuvrability and capacity

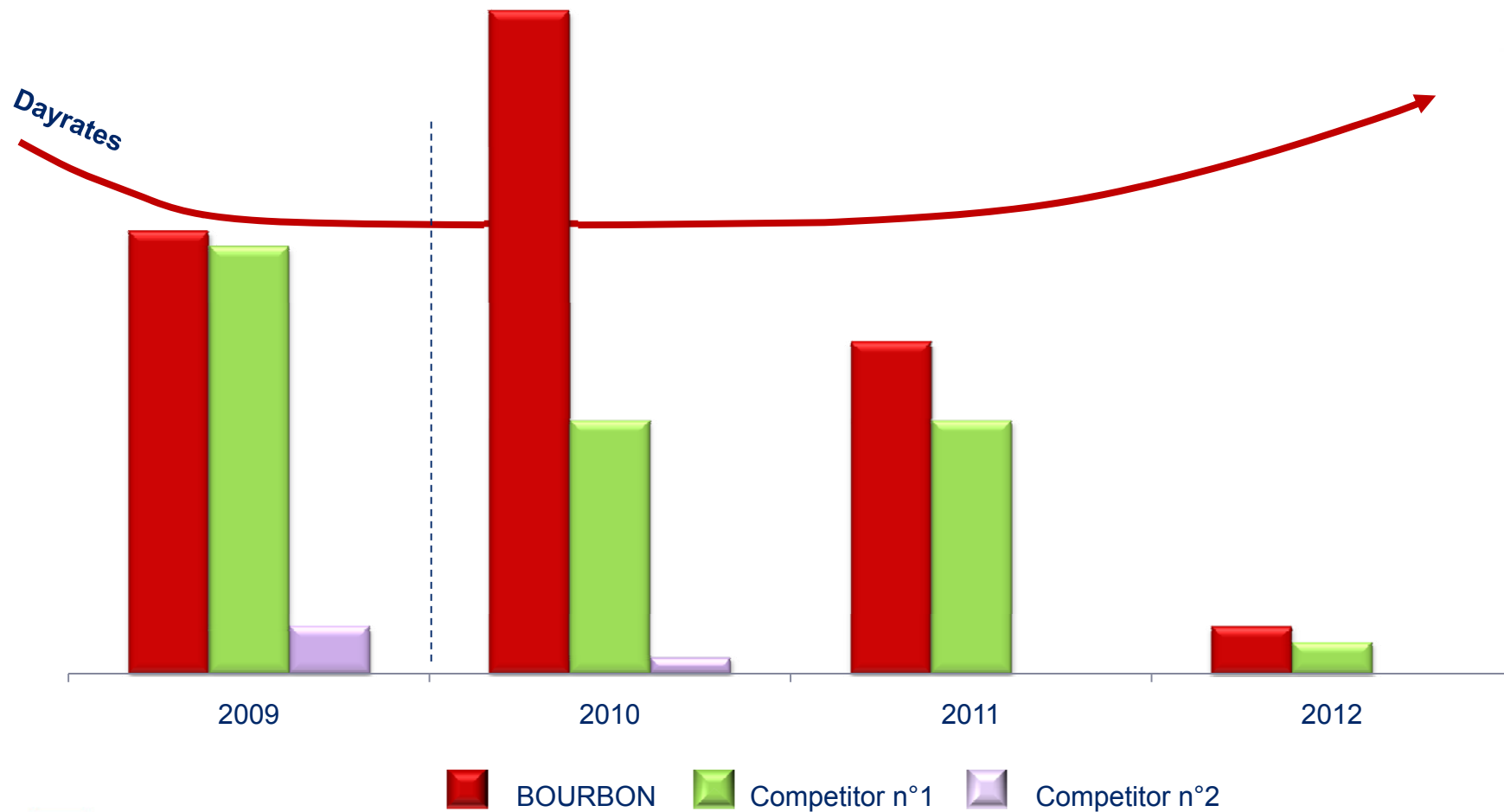
**« Last one to be dropped, first one to be picked »**



# BOURBON

## Ready for the upturn

### Number of supply vessels delivered

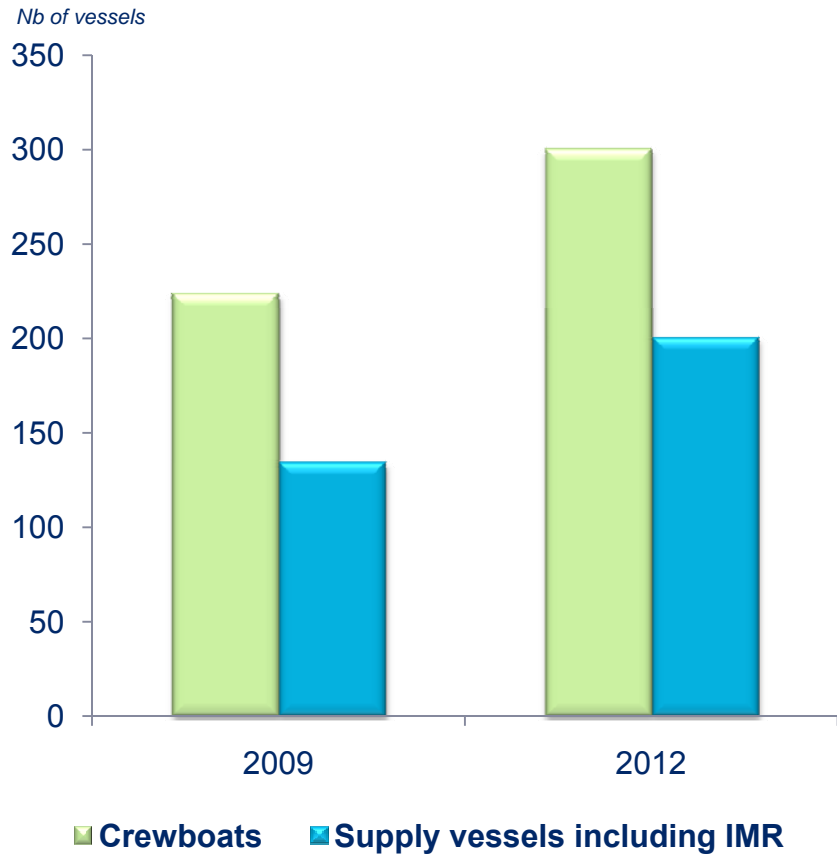




# BOURBON

## Ready for the upturn

### Impact of dayrates variations on generation of EBITDA in 2012



#### EXAMPLE OF SIMULATION

+ 500 \$/day for crewboats

➔ + 55 M\$

+ 1 500 \$/day for supply vessels

➔ + 110M\$

The upturn in offshore activity will apply to a fleet of more than 500 units at the end of 2012

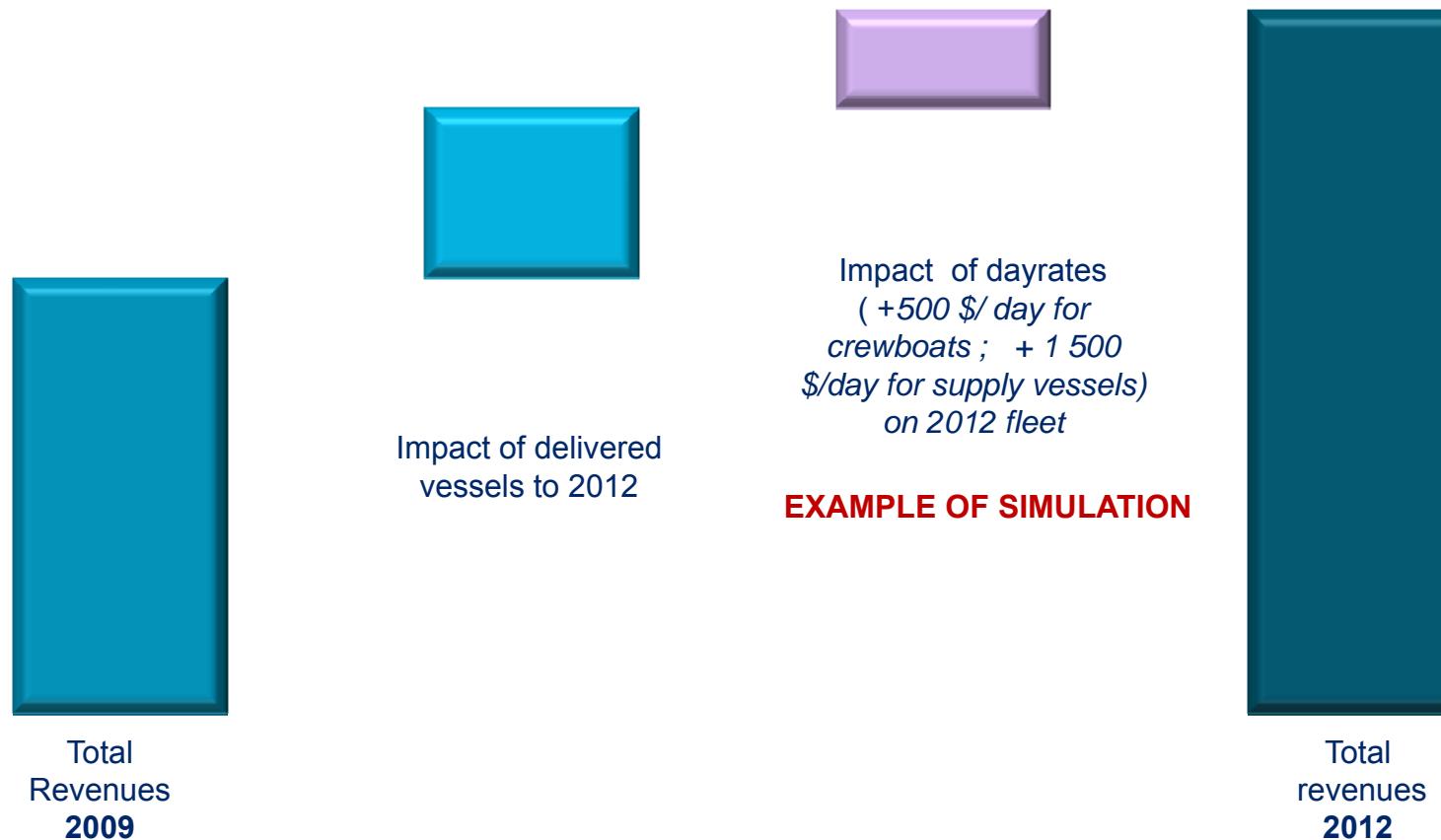




# BOURBON

## Ready for the upturn

### Impact of vessels deliveries and of dayrates variation on BOURBON revenues



**EXAMPLE OF SIMULATION**

*Hyp dayrates :  
January 2010*



## Conclusion

- **The overcapacity in Deep offshore will be reduced with the upturn of the oil companies exploration activity**
- **The substitution market of old and obsolete vessels in Continental offshore will speed up at the bottom of the cycle**
- **Demanding customers favor the use of innovative and efficient « New Tech » vessels of that help them lower their costs and are followed by the others**
- **An unfavourable market reveals the true value of the strategy**
- **At Horizon 2012, more favourable market conditions will value the young , modern , efficient and cost effective fleets ...**

# APPENDICES





## BOURBON – Upcoming calendar

- **May 5, 2010**

1<sup>st</sup> quarter 2010 financial results

- **June 9, 2010**

Combined Annual and Special Shareholders' Meeting → Proposal for a dividend of 0.90 €

- **August 9, 2010**

2<sup>nd</sup> quarter and 1<sup>st</sup> half 2010 financial results

- **August 31, 2010**

1<sup>st</sup> half 2010 financial results release

- **September 1, 2010**

Presentation of 1<sup>st</sup> half 2010 results

- **November 9, 2010**

3<sup>rd</sup> quarter 2010 financial results



## 2009 Income statement

| <i>In millions of euros</i>   | 2009         | 2008         | Change<br>% |
|---|--------------|--------------|-------------|
| <b>Revenues</b>   | <b>960.5</b> | <b>931.3</b> | 3.1%        |
| <b>Gross operating income (EBITDA)</b>  | <b>347.5</b> | <b>351.0</b> | (1.0%)      |
| <b>Operating income (EBIT)</b>  | <b>213.1</b> | <b>239.3</b> | (10.9%)     |
| Net financial income/ (loss)  | (30.4)       | (75.8)       | (59.9%)     |
| <b>Income from current operations before taxes</b>  | <b>182.7</b> | <b>163.5</b> | 11.7%       |
| Income taxes  | (9.4)        | (3,1)        | n/a         |
| Share in income/ (loss) of associates   | -            | 2.9          |             |
| <b>Net income before gains on sales of investments and net income from activities held for sale</b> | <b>173.3</b> | <b>163.3</b> | 6.1%        |
| Net income from discontinued operations   | (1.6)        | 66.5         |             |
| Net gains on sales of investments   | -            | 2.1          |             |
| <b>Net income</b>   | <b>171.6</b> | <b>233.8</b> | (26.6%)     |
| Minority interests  | 16.2         | 9.4          | 73.3%       |
| <b>Net income, Group share (NIGS)</b>   | <b>155.4</b> | <b>224.4</b> | (30.8%)     |





## Simplified Balance Sheet –December 31, 2009

| <i>In millions of euros</i>              | Dec 31,<br>2009 | Dec 31,<br>2008 |  | Dec 31,<br>2009 | Dec 31,<br>2008 |
|--|-----------------|-----------------|--|-----------------|-----------------|
| <b>ASSETS</b>                            |                 |                 | <b>LIABILITIES</b>                     |                 |                 |
| Net properties, plant and equipment      | 3,096           | 2,450           | Shareholders' equity                   | 1,487           | 1,365           |
| Other non-current assets                 | 78              | 94              | Financial debt > 1 year <sup>(1)</sup> | 1,450           | 1,162           |
| <b>TOTAL NON-CURRENT ASSETS</b>          | <b>3,174</b>    | <b>2,544</b>    | Other non-current liabilities          | 63              | 45              |
| Other current assets                     | 435             | 401             | <b>TOTAL NON-CURRENT LIABILITIES</b>   | <b>1,513</b>    | <b>1,207</b>    |
| Cash and cash equivalents <sup>(1)</sup> | 153             | 143             | Financial debt < 1 year <sup>(1)</sup> | 453             | 252             |
| <b>TOTAL CURRENT ASSETS</b>              | <b>588</b>      | <b>545</b>      | Other current liabilities              | 309             | 264             |
| <b>TOTAL ASSETS</b>                      | <b>3,762</b>    | <b>3,089</b>    | <b>TOTAL CURRENT LIABILITIES</b>       | <b>762</b>      | <b>516</b>      |
|  |                 |                 | <b>TOTAL LIABILITIES</b>               | <b>3,762</b>    | <b>3,089</b>    |

<sup>(1)</sup> Net debts

1,750

Capital employed

3,258



**BOURBON**



## Cash Flow Statement – 2009

*In millions of euros*

|   |                |
|---|----------------|
| <b>Net cash at December 31, 2008</b>  | <b>24.7</b>    |
| <b>Net cash flow from operating activities</b>                                | <b>356.7</b>   |
| <b>Net cash flow from investing activities</b>                                | <b>(681.1)</b> |
| <i>of which property, plant and equipment</i>                                 | <i>(728.8)</i> |
| <b>Net cash flow from financing activities</b> (inc. Foreign exchange impact) | <b>230.8</b>   |
| <i>of which dividends paid to BOURBON shareholders</i>                        | <i>(47.9)</i>  |
| <b>Net cash at December 31, 2009</b>  | <b>(68.9)</b>  |
| <b>Change in net cash</b>   | <b>(93.5)</b>  |



# Revenues by Division 2009

*In millions of euros*

## Offshore Division

**809.9**

|                     |       |
|---------------------|-------|
| ■ Africa            | 531.3 |
| ■ Europe & ME-India | 136.6 |
| ■ Asia              | 85.0  |
| ■ Americas          | 57.1  |

## Bulk Division

**119.3**

|                     |      |
|---------------------|------|
| ■ Owned vessels     | 57.5 |
| ■ Chartered vessels | 61.8 |

## Corporate

**31.3**

|         |      |
|---------|------|
| ■ Sugar | 30.7 |
| ■ Other | 0.9  |

## BOURBON

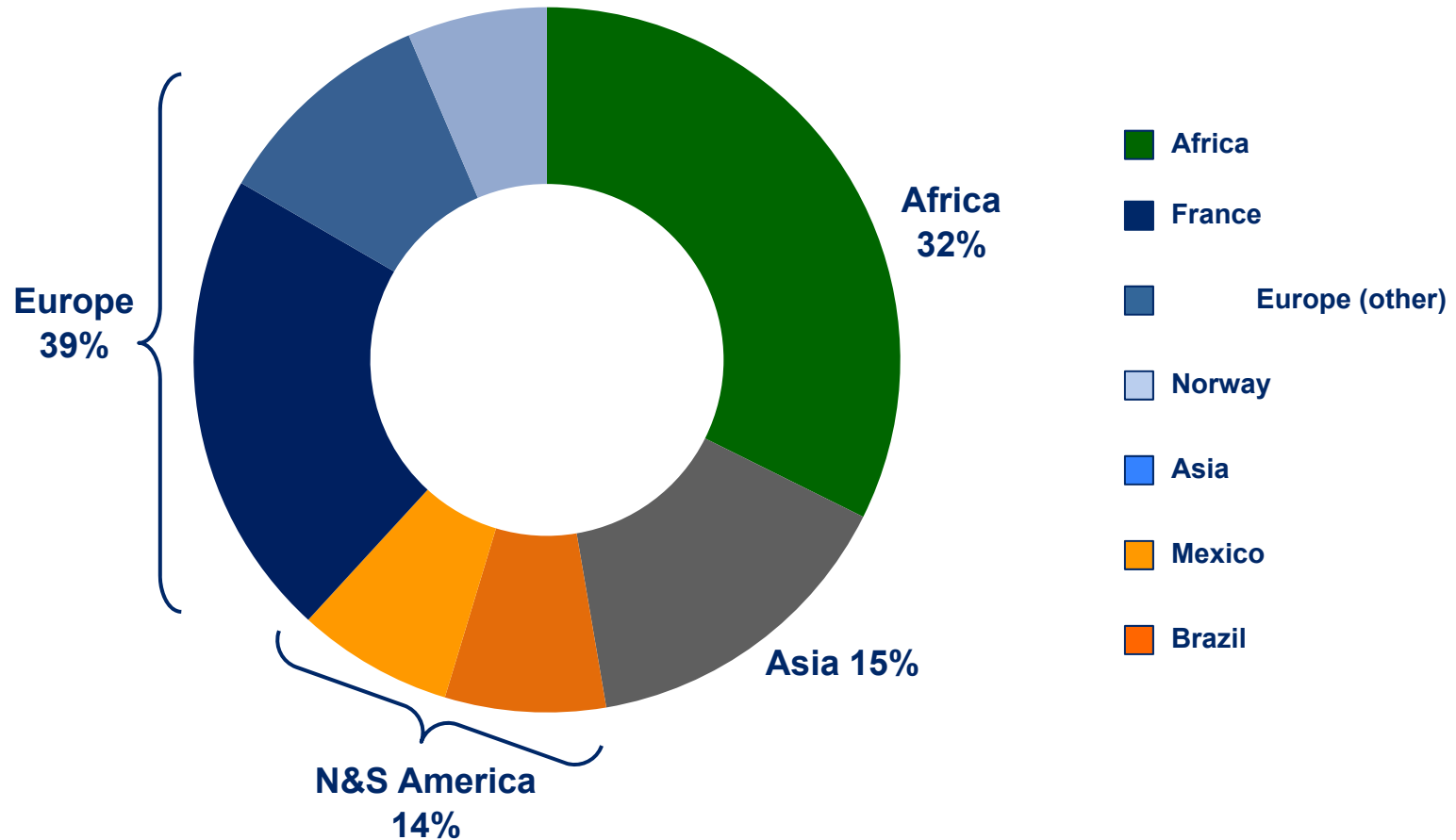
**960.5**





## Offshore Division Employees at December 31, 2009

- Total number of employees: 6,480 people – 86 % seamen
- 94 % of BOURBON employees
- 1,164 new employees in 1 year (+ 22 %)





## Offshore Division Expected deliveries

| Number<br>Value<br>excl. financial expense<br>M€ | Deliveries<br>H1-2010     | Deliveries<br>H2-2010     | Deliveries<br>2011        | Deliveries<br>2012      | TOTAL                       |
|--|---------------------------|---------------------------|---------------------------|-------------------------|-----------------------------|
|  | Crewboats                 | 20<br>45.4                | 13<br>32                  |                         |                             |
| Supply vessels                                   | 20<br>225.2               | 17<br>277.1               | 16<br>182.8               |                         | 53<br>685.1                 |
| IMR vessels                                      | 2<br>52.0                 | 3<br>95.2                 | 5<br>164.3                | 3<br>98.6               | 13<br>410.1                 |
| <b>TOTAL</b>                                     | <b>42</b><br><b>322.6</b> | <b>33</b><br><b>404.3</b> | <b>21</b><br><b>347.1</b> | <b>3</b><br><b>98.6</b> | <b>99</b><br><b>1 172.6</b> |



## Offshore Division Contract coverage at December 31, 2009

|                            | Long-term<br>contracts | Short-term<br>contracts | Under construction<br>not contracted | TOTAL      |
|----------------------------|------------------------|-------------------------|--------------------------------------|------------|
| <b>Marine Services</b>     | <b>216</b>             | <b>131</b>              | <b>82</b>                            | <b>429</b> |
| Crewboats                  | 133                    | 93                      | 30                                   | <b>256</b> |
| Deepwater supply vessels   | 60                     | 9                       | 8                                    | <b>77</b>  |
| Continental supply vessels | 23                     | 29                      | 44                                   | <b>96</b>  |
| <b>Subsea Services</b>     |                        |                         |                                      |            |
| IMR vessels                | 12                     | 2                       | 13                                   | <b>27</b>  |
| ROV                        | -                      | 10                      | 3                                    | <b>13</b>  |
| <b>TOTAL</b>               |                        |                         |                                      |            |
| Vessels                    | 228                    | 133                     | 95                                   | <b>456</b> |
| ROV                        | -                      | 10                      | 3                                    | <b>13</b>  |



# Offshore Division Utilization rates and average daily rates

Year 2009 – Year 2008

**Average daily rates**

| US \$                      | 2009                    |
|----------------------------|-------------------------|
| IMR vessels                | \$ 31,063<br>(\$29,222) |
| Deepwater supply vessels   | \$ 20,429<br>(\$18,976) |
| Continental supply vessels | \$12,671<br>(\$11,258)  |
| Crewboats                  | \$4,015<br>(\$3,649)    |

**Utilization rates**

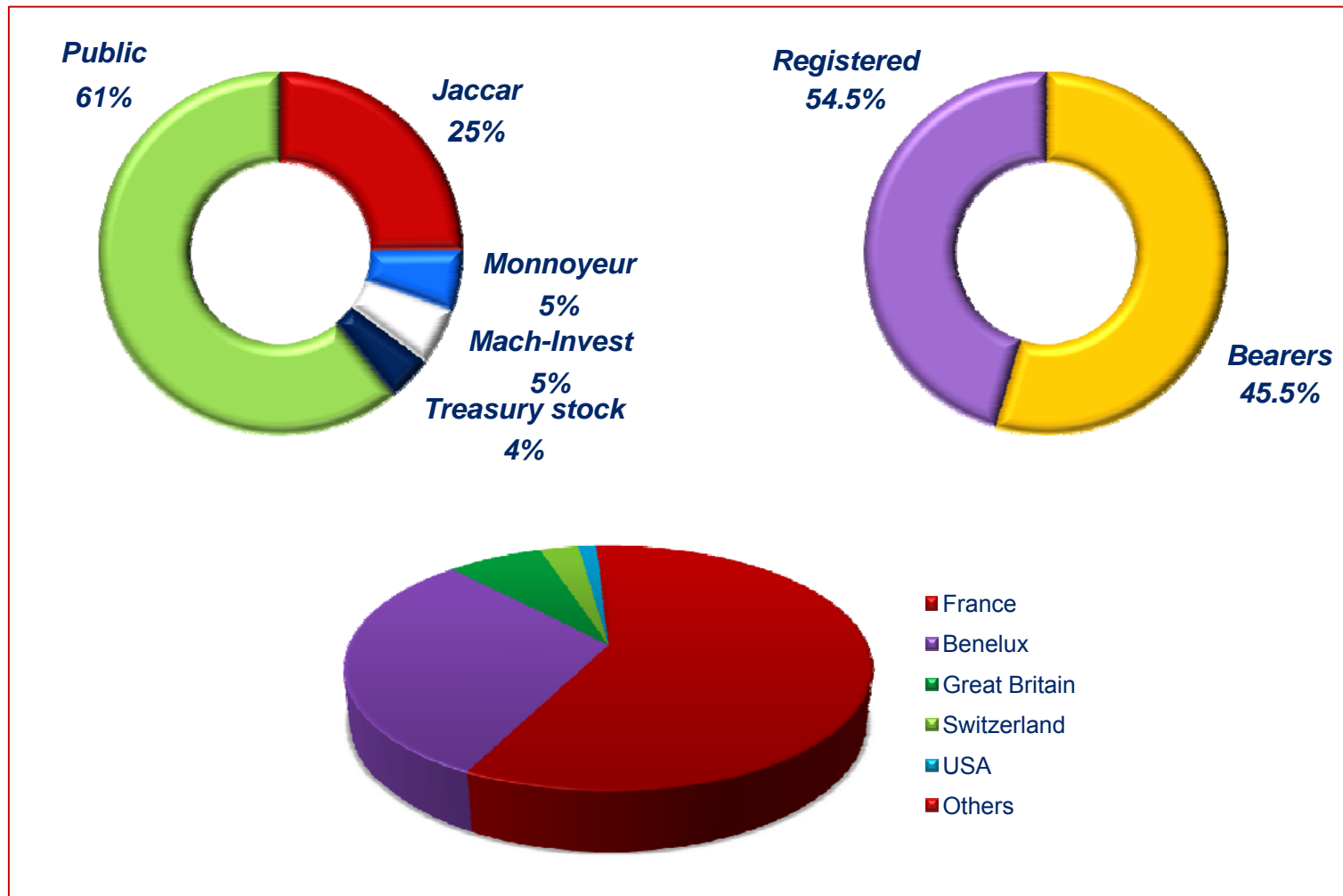
| %                          | 2009              |
|----------------------------|-------------------|
| IMR vessels                | 88.1 %<br>(96.6%) |
| Deepwater supply vessels   | 93.1 %<br>(96.0%) |
| Continental supply vessels | 84.2 %<br>(92.4%) |
| Crewboats                  | 79.7%<br>(89.4%)  |



# BOURBON – Shareholding structure

**61,187,226 shares at December 31, 2009**

**More than 40,000 shareholders (TPI of January, 2010)**





## Disclaimer

***This document may contain information other than historical information, which constitutes estimated, provisional data concerning the financial position, results and strategy of BOURBON. These projections are based on assumptions that may prove to be incorrect and depend on risk factors including, but not limited to: foreign exchange fluctuations, fluctuations in oil and natural gas prices, changes in oil companies investment policies in the exploration and production sector, the growth in competing fleets, which saturates the market, the impossibility of predicting specific client demands, political instability in certain activity zones, ecological considerations and general economic conditions.***

***BOURBON assumes no liability for updating the provisional information based on new information in light of future events or any other reason.***