

Paris, February 8, 2018

 BOURBON Annual & 4<sup>th</sup> Quarter 2017 Revenues

**2017 adjusted revenue totaled €860.6 million (consolidated revenue €793.6 million), down 21.9% from 2016 (-21.3% at constant rates), reflecting a market that remained challenging.**

**Activity stabilized in the 4<sup>th</sup> quarter with adjusted revenue of €196.9 million, compared with €204.3 million in the previous quarter.**

- Activity remained low in 2017 further to the contraction of the offshore oil and gas services market.
- Overcapacity in the supply vessel market continued to drive down average daily rates, although they have leveled off in the Crew boats segment since the 1<sup>st</sup> quarter.
- In the 4<sup>th</sup> quarter, adjusted revenue stabilized (-3.6% compared with the 3<sup>rd</sup> quarter and -2.6% at constant rates). This reflected Marine Services revenue, which was up slightly this quarter for the first time in nearly three years.

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4 / Q3	Q4 2016	2017	2016	Var 2017/2016
2017 figures are unaudited In € millions, unless otherwise noted							
<b>Adjusted Revenues <sup>(a)</sup></b>							
Marine Services	<b>151.2</b>	149.1	+1.4%	182.9	<b>627.4</b>	864.1	-27.4%
Deepwater offshore vessels	60.0	59.9	+0.0%	72.8	256.9	337.0	-23.8%
Shallow water offshore vessels	40.2	37.8	+6.3%	50.1	154.2	279.2	-44.8%
Crew boats	51.0	51.4	-0.7%	60.0	216.3	247.8	-12.7%
Subsea Services	<b>43.6</b>	52.1	-16.4%	56.4	<b>220.1</b>	217.2	+1.3%
Others	<b>2.1</b>	3.0	-29.6%	5.1	<b>13.1</b>	21.3	-38.6%
<b>Total adjusted revenues</b> <i>(change at constant rates)</i>	<b>196.9</b>	204.3	-3.6% <i>-2.6%</i>	244.4	<b>860.6</b>	1,102.6	-21.9% <i>-21.3%</i>
IFRS 11 impact*	(15.3)	(11.9)		(20.0)	(67.0)	(82.0)	
<b>GROUP TOTAL</b>	<b>181.6</b>	192.4	-5.6%	224.4	<b>793.6</b>	1,020.6	-22.2%
<b>Average utilization rate</b>	<b>53.7%</b>	53.4%	+0.3 pt	57.4%	<b>53.7%</b>	62.7%	-9.0 pts
Deepwater	61.3%	62.2%	-0.9 pt	60.5%	61.2%	68.4%	-7.2 pts
Shallow water	45.6%	42.1%	+3.5 pts	44.6%	40.8%	57.9%	-17.1 pts
Subsea	56.7%	63.4%	-6.7 pts	63.3%	60.7%	57.1%	+3.6 pts
Crew boats	55.0%	55.1%	-0.1 pt	62.2%	56.9%	63.6%	-6.7 pts
<b>Average daily rate (US\$/j)</b>	<b>8,299</b>	8,668	-4.3%	8,989	<b>8,725</b>	9,586	-9.0%

(\*) Effect of consolidation of jointly controlled companies using the equity method.

“With the oil price averaging \$54 a barrel for the year, oil and gas majors are regaining some room for maneuver. The outlook is brighter, although the Offshore services market has yet to benefit from this recovery, slowed by vessel overcapacity which is keeping rates down”, said **Gaël Bodénès, Chief Executive Officer of BOURBON Corporation.**

“Building on the confidence of its clients and partners, BOURBON is responding by rolling out its transformation plan and developing innovative technological solutions capable of offering tangible client benefits.”

**(a) Adjusted data:**

The adjusted financial information is presented by activity and by segment based on the internal reporting system and internal segment information used by the principal operating decision maker to manage and measure the performance of BOURBON (IFRS 8). The internal reporting (and thus the adjusted financial information) records the performance of operational joint ventures over which the group has joint control under the full integration method. Furthermore, the internal reporting (and again the adjusted financial information) does not take into account IAS 29 (Financial Reporting in Hyperinflationary Economies), applicable for the first time in 2017 (retroactively from January, 1) to an operational joint venture in Angola.

## MARINE SERVICES

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>151.2</b>	149.1	+1.4%	182.9	<b>627.4</b>	864.1	-27.4%
Number of vessels (end of period)*	<b>486</b>	489	-3 vessels	491	<b>486</b>	491	-5 vessels
Average utilization rate	<b>53.6%</b>	52.9%	+0.7 pt	57.1%	<b>53.4%</b>	62.9%	-9.5 pts

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

With adjusted revenue down 27.4% and average utilization rates down 9.5 points compared with 2016, the Marine Services segment continued to be impacted by the weakened market conditions. However, the first signs of recovery have emerged with average utilization rates stabilizing in the Shallow water offshore business since the 2<sup>nd</sup> quarter, as well in the Deepwater offshore segment since the 1<sup>st</sup> quarter of 2017. Fourth-quarter revenue leveled off (+1.4%), reversing the downward trend for the first time in three years.

### Marine Services: Deepwater offshore vessels

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>60.0</b>	59.9	+0.0%	72.8	<b>256.9</b>	337.0	-23.8%
Number of vessels (end of period)*	<b>86</b>	89	-3 vessels	89	<b>86</b>	89	-3 vessels
Average utilization rate	<b>61.3%</b>	62.2%	-0.9 pt	60.5%	<b>61.2%</b>	68.4%	-7.2 pts
Average daily rate (US\$/day)	<b>13,660</b>	13,781	-0.8%	15,526	<b>14,389</b>	16,524	-12.9%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Despite a 23.8% drop compared with 2016, adjusted revenue stabilized in the 4<sup>th</sup> quarter of 2017. Quarter after quarter, utilization rates also hovered around 61%. Vessel overcapacity continued to weigh on daily rates, though limiting the decrease to -0.8% between the 3<sup>rd</sup> and 4<sup>th</sup> quarters of 2017.

### Marine Services: Shallow water offshore vessels

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>40.2</b>	37.8	+6.3%	50.1	<b>154.2</b>	279.2	-44.8%
Number of vessels (end of period)*	<b>131</b>	131	-	133	<b>131</b>	133	-2 vessels
Average utilization rate	<b>45.6%</b>	42.1%	+3.5 pts	44.6%	<b>40.8%</b>	57.9%	-17.1 pts
Average daily rate (in US\$/day)	<b>8,220</b>	8,371	-1.8%	9,958	<b>8,669</b>	10,848	-20.1%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

Adjusted revenue in the 4<sup>th</sup> quarter of 2017 was up slightly from the 3<sup>rd</sup> quarter due to contracts being extended in West Africa. Full-year revenue was impacted by vessel overcapacity and strong pressure on daily rates (-20.1%).

Utilization rates increased, showing a slight rise of 3.5 points between the 3<sup>rd</sup> and 4<sup>th</sup> quarters.

## Marine Services: Crew boat vessels

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>51.0</b>	51.4	-0.7%	60.0	<b>216.3</b>	247.8	-12.7%
Number of vessels (end of period)	<b>269</b>	269	-	269	<b>269</b>	269	-
Average utilization rate	<b>55.0%</b>	55.1%	-	62.2%	<b>56.9%</b>	63.6%	-6.7 pts
Average daily rate (in US\$/day)	<b>4,422</b>	4,453	-0.7%	4,359	<b>4,418</b>	4,394	+0.5%

Fourth-quarter adjusted revenue remained stable overall compared with the previous quarter, reflecting average utilization and daily rates that were relatively unchanged from one quarter to the next. BOURBON signed new contracts in the 4<sup>th</sup> quarter with its core clients, mainly in Congo and Angola. At €216.3 million, full-year adjusted revenue was down 12.7%, mainly due to the 6.7 point fall in average utilization rates compared with the previous year. The average daily rate was relatively unchanged from 2016 (+\$24/day). Despite the reduction in the average utilization rate, BOURBON maintained its positions by renewing major contracts in West Africa in the second half in a market that continued to shrink in 2017.

## SUBSEA SERVICES

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>43.6</b>	52.1	-16.4%	56.4	<b>220.1</b>	217.2	+1.3%
Number of vessels (end of period)*	<b>22</b>	22	-	22	<b>22</b>	22	-
Average utilization rate	<b>56.7%</b>	63.4%	-6.7 pts	63.3%	<b>60.7%</b>	57.1%	+3.6 pts
Average daily rate (in US\$/day)	<b>31,425</b>	34,304	-8.4%	35,195	<b>35,328</b>	38,624	-8.5%

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

The fourth quarter of 2017 saw a drop in activity for vessels serving contractors' construction work, as well as the non-renewal of several long-term contracts.

Despite increasing pressure on prices in 2017, average utilization rates rose by 3.6 point compared with 2016 and adjusted revenue stabilized (+1.3% compared with 2016). Full-year revenue in 2017 reflects a mix of chartering and turnkey contracts, mainly in the 1<sup>st</sup> half, in line with the Subsea Services diversification strategy.

## OTHER

	Quarter				Full Year		
	Q4 2017	Q3 2017	Var Q4/Q3	Q4 2016	2017	2016	Var 2017/2016
<b>Adjusted Revenues</b> (in € millions)	<b>2.1</b>	3.0	-29.6%	5.1	<b>13.1</b>	21.3	-38.6%

Activities included are those that do not fit into either Marine Services or Subsea Services. The majority correspond to earnings from various ship management and logistics activities and the cement carrier Endeavor, which was sold in July 2017.

## **OUTLOOK**

There were very few discoveries of new sources of production for the oil majors in 2017. These face the rapid depletion of existing fields and are expected to swiftly resume exploration investment to support future growth in demand. With the oil price returning to a level above \$50 a barrel, clients have to decide between Onshore production in the short term and Offshore projects in the medium term.

The Offshore services activity is stabilizing and should gradually recover in the course of 2018. This recovery – even slow – is expected to lead to a very gradual increase in utilization rates, hampered by strong pressure on daily rates due to vessel overcapacity in the market. The speed of this recovery will depend on the number of stacked vessels able to return to service.

In this context, BOURBON is responding to the transformation of the industry, where safety performance remains paramount, by continuing to adapt its business model and pursuing its efforts to streamline operations, reduce costs and preserve cash.

## **ADDITIONAL INFORMATION**

BOURBON's results will continue to be influenced by the €/US\$ exchange rate.

## **FINANCIAL CALENDAR**

2017 Annual Results press release and presentation	March 15, 2018
2018 1 <sup>st</sup> Quarter financial information press release	May 3, 2018
Annual Shareholder's Meeting	May 30, 2018

## APPENDIX

### Quarterly adjusted revenue breakdown

*In millions of euros*

	2017				2016			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Marine Services	151.2	149.1	162.3	164.8	182.9	203.2	218.5	259.5
<i>Deepwater offshore vessels</i>	60.0	59.9	68.3	68.8	72.8	81.4	84.2	98.6
<i>Shallow water offshore vessels</i>	40.2	37.8	39.1	37.1	50.1	60.9	73.6	94.6
<i>Crew boats</i>	51.0	51.4	55.0	58.9	60.0	60.8	60.7	66.3
Subsea Services	43.6	52.1	67.8	56.6	56.4	50.0	60.9	50.0
Other	2.1	3.0	3.8	4.1	5.1	5.9	5.3	5.0
<b>Total adjusted revenues</b>	<b>196.9</b>	<b>204.3</b>	<b>234.0</b>	<b>225.5</b>	<b>244.4</b>	<b>259.1</b>	<b>284.7</b>	<b>314.5</b>
IFRS 11 impact*	(15.3)	(11.9)	(19.2)	(20.6)	(20.0)	(19.4)	(20.1)	(22.5)
<b>TOTAL CONSOLIDATED</b>	<b>181.6</b>	<b>192.4</b>	<b>214.7</b>	<b>204.9</b>	<b>224.4</b>	<b>239.7</b>	<b>264.6</b>	<b>292.0</b>

\* Effect of consolidation of joint ventures using the equity method.

### Quarterly average utilization rates for the offshore fleet

*In %*

	2017				2016			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Marine Services	53.6	52.9	52.7	54.3	57.1	59.9	64.5	70.3
<i>Deepwater offshore vessels</i>	61.3	62.2	60.3	61.0	60.5	66.4	69.7	77.2
<i>Shallow water offshore vessels</i>	45.6	42.1	40.0	35.6	44.6	53.1	62.5	71.3
<i>Crew boats</i>	55.0	55.1	56.4	61.4	62.2	61.1	63.8	67.5
Subsea Services	56.7	63.4	65.7	57.5	63.3	57.0	56.0	52.3
<b>"Total fleet excluding Crew boats"</b>	<b>52.3</b>	<b>51.4</b>	<b>49.8</b>	<b>46.8</b>	<b>52.1</b>	<b>58.3</b>	<b>64.5</b>	<b>71.7</b>
<b>"Total fleet" average utilization rate</b>	<b>53.7</b>	<b>53.4</b>	<b>53.3</b>	<b>54.5</b>	<b>57.4</b>	<b>59.7</b>	<b>64.2</b>	<b>69.5</b>

### Quarterly average daily rates for the offshore fleet

*In US\$/day*

	2017				2016			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Deepwater offshore vessels	13,660	13,781	14,863	15,084	15,526	16,492	16,537	17,630
Shallow water offshore vessels	8,220	8,371	8,749	9,534	9,958	10,365	10,712	11,967
Crew boats	4,422	4,453	4,393	4,270	4,359	4,473	4,405	4,538
Subsea Services	31,425	34,304	37,976	37,488	35,195	37,182	39,583	44,119
<b>"Total fleet excluding Crew boats" average daily</b>	<b>12,844</b>	<b>13,685</b>	<b>14,955</b>	<b>15,267</b>	<b>15,081</b>	<b>15,260</b>	<b>15,265</b>	<b>16,299</b>

### Quarterly number of vessels (end of period)

*In number of vessels\**

	2017				2016			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Marine Services	486	489	490	491	491	491	490	492
<i>Deepwater offshore vessels</i>	86	89	89	89	89	89	89	89
<i>Shallow water offshore vessels</i>	131	131	132	133	133	133	133	133
<i>Crew boats</i>	269	269	269	269	269	269	268	270
Subsea Services	22	22	22	22	22	22	22	22
<b>FLEET TOTAL</b>	<b>508</b>	<b>511</b>	<b>512</b>	<b>513</b>	<b>513</b>	<b>513</b>	<b>512</b>	<b>514</b>

\* Vessels operated by BOURBON (including vessels owned or on bareboat charter).

### Yearly adjusted revenue breakdown

*In millions of euros*

	Full Year	
	2017	2016
Marine Services	627.4	864.1
<i>Deepwater offshore vessels</i>	256.9	337.0
<i>Shallow water offshore vessels</i>	154.2	279.2
<i>Crew boats</i>	216.3	247.8
Subsea Services	220.1	217.2
Other	13.1	21.3
<b>Total adjusted revenues</b>	<b>860.6</b>	<b>1,102.6</b>
IFRS 11 impact*	(67.0)	(82.0)
<b>TOTAL CONSOLIDATED</b>	<b>793.6</b>	<b>1,020.6</b>

\* Effect of consolidation of joint ventures using the equity method.

### Yearly average utilization rates for the offshore fleet

*In %*

	Full Year	
	2017	2016
Marine Services	53.4	62.9
<i>Deepwater offshore vessels</i>	61.2	68.4
<i>Shallow water offshore vessels</i>	40.8	57.9
<i>Crew boats</i>	56.9	63.6
Subsea Services	60.7	57.1
<b>“Total fleet excluding Crew boats”</b>	<b>50.1</b>	<b>61.6</b>
<b>“Total fleet” average utilization rate</b>	<b>53.7</b>	<b>62.7</b>

### Yearly average daily rates for the offshore fleet

In US\$/day

Deepwater offshore vessels
Shallow water offshore vessels
Crew boats
Subsea Services
<b>“Total fleet excluding Crew boats” average daily rate</b>

Full Year	
2017	2016
14,389	16,524
8,669	10,848
4,418	4,394
35,328	38,624
<b>14,157</b>	<b>15,466</b>

### Yearly deliveries of vessels

In number of vessels

Marine Services
<i>Deepwater Offshore vessels</i>
<i>Shallow water Offshore</i>
<i>Crew boats</i>
Subsea Services
<b>FLEET TOTAL</b>

Full Year	
2017	2016
0	5
	1
	0
	4
0	0
<b>0</b>	<b>5</b>

### Breakdown of adjusted revenues by geographical region

In millions of euros

	4 <sup>th</sup> Quarter				Full Year		
	Q4 2017	Q3 2017	Change	Q4 2016	2017	2016	Change
Africa	113.4	118.9	-4.6%	135.9	497.7	616.4	-19.2%
Europe & Mediterranean/Middle East	31.6	31.1	+1.6%	42.0	123.0	158.3	-22.3%
Americas	32.3	36.0	-10.3%	45.4	147.6	216.6	-31.9%
Asia	19.7	18.3	+7.5%	21.0	92.3	111.3	-17.1%

## Other key indicators

### Quarterly breakdown

	2017				2016			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Average €/US\$ exchange rate for the quarter (in €)	1.18	1.17	1.10	1.06	1.08	1.12	1.13	1.10
€/US\$ exchange rate at closing (in €)	1.20	1.18	1.14	1.07	1.05	1.12	1.11	1.14
Average price of Brent for the quarter (in US\$/bbl)	61	55	51	54	49	46	46	34

### Annual breakdown

	Full Year	
	2017	2016
Average 12-month €/US\$ exchange rate (in €)	1.13	1.11
€/US\$ exchange rate at closing (in €)	1.20	1.05
Average 12-month price of Brent (in US\$/bbl)	54	44



## **ABOUT BOURBON**

*Among the market leaders in marine services for offshore oil & gas, BOURBON offers the most demanding oil & gas companies a wide range of marine services, both surface and sub-surface, for offshore oil & gas fields and wind farms. These extensive services rely on a broad range of the latest-generation vessels and the expertise of almost 8,400 skilled employees. Through its 37 operating subsidiaries the group provides local services as close as possible to customers and their operations throughout the world, of the highest standards of service and safety.*

*BOURBON provides two operating activities (Marine Services and Subsea Services) and also protects the French coastline for the French Navy.*

*In 2017, BOURBON'S revenue came to €860.6 million and the company operated a fleet of 508 vessels.*

*Placed by ICB (Industry Classification Benchmark) in the "Oil Services" sector, BOURBON is listed on the Euronext Paris, Compartment B.*

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